

DIRECTORY OF MILITARY RESALE SUPPLIERS



5 Hour Energy (Living Essentials)
38955 Hills Tech Drive
Farmington Hills, MI 48331
Contact: Lynn Petersmarck
Phone: 248-960-1700
Fax: 248-536-0837



A-1 Textiles & Hospitality Products
PO Box 5259
Chatsworth, CA 91313
Phone: 800-351-1819
Fax: 800-453-0952
Contact: Carol Moran
E-mail: carolm@a1textiles.com
Web site: www.a1textiles.com
Products/Services supplied: Complete line of Golden Mills linen products - towels - sheets - blankets - mattress pads - pillows all available in retail package. This complete line of linen is sold in Costco business centers - and can be custom packed for display in stores.

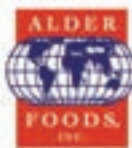


Accelerated Sales & Marketing, Inc.
216 Inverness Drive
Trophy Club, TX 76262
Phone: 817-490-0361
Fax: 817-490-0678
Contact: Billy Hughes
E-mail: hughes.billy@sbcglobal.net
Web site: www.acceleratedsalesinc.com
Products/Services supplied: Worldwide service organization providing HQ and exchange support including but not limited to basic assortment reviews, promotional presentations and execution, forecasting, shelf management, customer service and in-store demonstrations/training/special events. Participate in annual training seminars and frequent industry trade shows. Partnering with select manufacturers allows time for hands on management with flexibility for specialized service requirements. Proudly serving AAFES, CGES, MCX, NEXCOM and VCS.
Represented by: Accelerated Sales & Marketing, Inc.
Please join our team with Acoustic Research, AspenHome, Audiovox, Bass Pro Shop, Costa Del Mar, Crosman, Hummingbird, Jensen, Little Giant, Lorex, Minn-Kota, Moultrie, Plano Molding, RCA and The Coleman Company.



Agility Defense & Government Services
1725 Duke Street, Suite 450
Alexandria, VA 22314
Phone: 703-417-6000
Fax: +1-703-417-6020
Contact: Michael Piercefield
E-mail: mpiercefield@agilitylogistics.com
Web site: www.agilitylogistics.com
Products/Services supplied: Agility is one of the world's leading providers of integrated logistics to businesses and governments. It is a publicly traded company with \$6.8 billion in annual revenue and more than 37,000 employees in over 550 offices and 120 countries. Agility brings efficiency to supply chains in some of the globe's most challenging environments, offering unmatched personal service, a global footprint, and customized capabilities in developed and emerging economies alike.
Agility has three business divisions: Agility Global Integrated Logistics (GIL) provides supply chain solutions to commercial customers large and small. Agility Defense & Government Services (DGS) offers logistics services to governments, relief agencies and international institutions worldwide. Agility Infrastructure group companies primarily focus on opportunities in the Middle East, Africa and South Asia, providing infrastructure support in the areas of industrial real estate, customs optimization, and airline services.

Alberto-Culver Company
2525 Armitage Avenue
Melrose Park, IL 60160
Phone: 708-450-3000
Fax: 708-450-3192
Contact: Bob Beebe
E-mail: rbeebe@alberto.com
Web site: www.alberto.com



Alder Foods
One Foxhill Drive
Walpole, MA 02081
Phone: 508-660-1993
Fax: 508-660-8816
Contact: Michelle Keating
E-mail: mkeating@alderfoods.com
Web site: alderfoods.com
Products/Services supplied: Beverages, Dry Groceries, Frozen Foods, Meats, Refrigerated Foods, Organic, Natural and Allergy Friendly Foods.



American Logistics Association
14800 Debenham Way
Bowie, MD 20721
Phone: 202-466-2520
Fax: 202-296-4419
Contact: Patrick Nixon
E-mail: maurice@ala-national.org
Web site: www.ala-national.org
Products/Services supplied: Military Resale & MWR Services Trade Association.



Anheuser-Busch, Inc.
One Busch Place
St. Louis, MO 63118
Phone: 314-487-3894
Fax: 314-845-0819
Contact: Rocky Sickmann
E-mail: Rocky.Sickmann@Anheuser-Busch.com
Web site: www.Anheuser-busch.com
Products/Services supplied: Anheuser-Busch's passion for beer and commitment to quality have allowed the company to offer a diverse range of beers and beverages, loved by consumers across the United States and the world. This includes the world's largest selling beers, Bud Light and Budweiser.



AO Eyewear, Inc.
529 Ashland Ave., Suite 3
Southbridge, MA 01550
Phone: 800-777-1173
Fax: 800-633-3314
Contact: Karen Cloutier
E-mail: Karen@Aoeyewear.com
Web site: Wwww.Aoeyewear.com
Products/Services supplied: Original Pilot Sunglasses.
Represented by: DMI - Jeff Graves, 972-871-6100, JGRAVES@DMI-MILITARY.COM



Apple & Eve (Northland)
2 Seaview Blvd.
Port Washington, NY 11050
Phone: 516-621-1122 x 263
Fax: 516-625-9474
Contact: Brad Angevine
E-mail: brad@appleandeve.com
Web site: www.appleandeve.com
Products supplied: wholesome 100% pure juices that taste great and are great for you. Being pure and fruitful is all part of Apple & Eve's core values.
Represented by: DMI (Dixon Milbrands Incorporated)



Armed Forces Marketing Council
10432 Balls Ford Road - Suite 300
Manassas, VA 20109
Phone: 703-881-7720
Fax: 703-881-7793
Contact: Tom Gordy
E-mail: tom.afmc@gmail.com



Avery Dennison
2826 Bethany Rd.
San Ramon, CA 94582
Phone: 925-556-1964
Fax: 925-556-1974
Contact: Robyn Barney
E-mail: robyn.barney@averydennison.com
Web site: www.avery.com
Products/Services supplied: Home and Office and School Supplies
Represented by: Skip Vanderkar with JBS Sales for AAFES, Kelly Hill with Hill Associates for NEXCOM & Marine Corps



B&G Foods Inc
4 Gatehall Drive
Parsippany, NJ 07054
Phone: 973-401-6500
Fax: 973-630-6551
Contact: Elly Cannito
E-mail: ecannito@bgfoods.com
Web site: www.bgfoods.com
Products/Services supplied: Accent Seasoning, B&M Beans, Cream of Wheat, Grandma's Molasses, Joan of Arc Beans, Las Palmas Enchilada Sauces, Maple Grove Farms Syrups, Ortega, Polaner, Regina, Trappey Hot Sauces, Underwood Canned Meats, Wrights Liquid Smoke. Quality Foods Since 1889
Represented by: Webco LLC



Bacardi U.S.A., Inc.
2100 Biscayne Blvd.
Miami, Florida 33137
Phone: 305-573-8600
Contact: Ed Knutel
E-mail: Ekuntel@bacardi.com
Web site: www.bacardi.com
Products/Services supplied: Bacardi Rums, Grey Goose Vodkas, Dewar's White Label, Dewar's 12 Year Old, Bombay Gins, Cazadozes Tequilas, B&B, Drambuie, Disaronno Amaretto, M&R Asti, M&R Prosecco, M&R Vermouth and Noilly Prat.
Represented by: Sarvis, Inc.



BAE/Hatch Corp.
42374 Avenida Alvarado, Ste. A
Temecula, CA 92590
Phone: 951-296-1960
Fax: 951-296-1957



Bayer Healthcare
5601 Granite Pkwy Suite 650
Plano, TX 75024
Phone: 972-377-1968
Fax: 972-377-1980
Contact: Melissa Richardson
E-mail: melissa.richardson.b@bayer.com
Web site: www.bayercare.com
Products/Services supplied: Bayer, Aleve, Midol, Alka-Seltzer, Phillips', Alka-Seltzer Plus, One A Day, Citracal, One A Day Kids, Flintstones, Bactine, Campho-Phenique, Rid.
Represented by: Overseas Service Corporation



Berkline Furniture
1 Berkline Drive
Morristown, TN 37813
Phone: 423-585-1500
Fax: 423-585-4420
Contact: Kent Dobkins @ 405-330-6362
E-mail: berkline@sbcglobal.net
Products/Services supplied: #1 reclining furniture company in the world.



BIC, USA
One BIC Way, Suite 1
Shelton, CT 06484-6299
Phone: 757-427-3854
Fax: 757-427-3852
Contact: Brian Trawick
E-mail: brian.trawick@bicworld.com
Web site: www.bicworld.com
Products/Services supplied: Leading manufacturer of stationary, lighters, and shaver products.
Represented by: AAFES & NAVY: COLONY GROUP; DECA: D&S; MARINES, USCG, AND VCS: WEBCO HALE



Bimbo Bakeries USA
2733 Ayliff Road
Norfolk, VA 23513-2408
Phone: 757-857-7940
Fax: 757-857-7957
Contact: Joe Felchlin
E-mail: JFelchlin@BBUmail.com
Web site: Bimbo Bakeries USA
Products/Services supplied: Proemium Fresh Bread, Rolls, and Sweet Baked Goods: Thomas' Entenmann's, Arnold, Brownberry, Oroweat, Stroehmann's, Freihofer's, Dutch Country, Maier's, Mrs. Baird's, Old Country, Francisco, Bimbo, Boboli, Marinela, Tia Rosa, and more.
Represented by: Joe Felchlin



Birds Eye Foods
90 Linden Oaks
Rochester, NY 14625
Phone: 716-689-0005
Fax: 716-689-0005
Contact: Thomas Studer
E-mail: tstuder@birdseyefoods.com
Web site: Birdseyefoods.com
Products/Services supplied: Frozen Prepared Vegetables; Frozen Prepared Meals; Canned Fruit Fillings and Toppings
Represented by: C Lloyd Johnson/Acosta

DIRECTORY OF MILITARY RESALE SUPPLIERS



Bisek & Company, Inc.
P.O. Box 5527 4873 South Oliver Dr.,
2nd Fl.
Virginia Beach, VA 23471-0527
Phone: 757-460-0968
Fax: 1-757-460-2185
Contact: Craig Bisek or Don Stickers
E-mail: craig@bisek.com or don@bisek.com
Web site: www.bisek.com

Products/Services supplied: List your products/services here. Bisek & Company, Inc. is a manufacturer's representative of food products, household products, baby products and pet supplies for resale in military commissaries world wide. Services include ROA management, EDI pricing, full invoicing service, distribution arrangements, order processing, sales, marketing and merchandising, buy-sell products agreements. Presentations to the MBU, category management and resets. Full commissary coverage for all manufacturers. Representing manufacturers full time and with full service to DeCA. We pay attention to the smallest detail to obtain the maximum sales available.



Boehringer-Ingelheim Pharmaceuticals, Inc.
900 Ridgebury Rd., PO Box 368
Ridgefield, CT 06877
Phone: 203-798-9988
Fax: 203-798-5296
Contact: Catherine Vieira Volpe
E-mail: Catherine.Volpe@Boehringer-Ingelheim.com
Web site: www.zantacotc.com; www.dulcolaxusa.com

Products/Services supplied: The Boehringer-Ingelheim Consumer Health Care Products Division markets over-the-counter health care products including Dulcolax and Zantac. Dulcolax products have been trusted for over 50 years to provide gentle yet effective relief from occasional constipation & irregularity. Dulcolax stimulant laxatives are the #1 doctor recommended laxative in the US. Zantac is for the prevention and relief of heartburn.



Bridgford Foods
1308 N. Patt St.
Anaheim, CA 92801
Phone: 800-527-2105
Fax: 714-526-4360
Contact: Linda Tuttel
E-mail: lindatuttel@bridgford.com
Web site: www.bridgford.com
Products/Services supplied: Frozen Bread and Rolls Dough.



Bruce Foods Corp.
P.O. Box 1030
New Iberia, LA 70560
Phone: 484-432-8915
Fax: 484-732-8472
E-mail: dreynolds@brucefoods.com
Web site: www.brucefoods.com
Products/Services supplied: Louisiana Hot Sauce, Louisiana Wing Sauce, Cajun Injector Marinades, Bruce's Pancake Mix, Bruce's Bread Pudding, Louisiana Peppers, Gourmet Gift Kit.
Represented by: Don Reynolds, Military Accts. Mgr.

Bush Industries
One Mason Drive
P.O. Box 460
Jamestown, NY 14702
Phone: 716-665-2000
Fax: 716-665-2074
Contact: Connie Marucci
E-mail: conniemarucci@bushindustries.com
Web site: www.bushfurniture.com
Products/Services supplied: RTA (ready to assemble) Furniture, Home Entertainment, Home Office, and Professional Office
Represented by: U.S.S.C.



C. B. Fleet Laboratories
109 Gwynmont Drive
North Wales, PA 19454
Contact: Richard A. Fosco
Phone: 215-699-6622
Fax: 215-971-0014
E-mail: foscor@cbfleet.com
Products supplied: Trusted line of feminine care, gastro care, skin care, oral re-hydration and oral care.
Represented by: DMI (Dixon Milbrands, Inc.)



C. Lloyd Johnson, An Acosta Co.
8031 Hampton Blvd.
P.O. Box 9448
Norfolk, VA 23505
Phone: 757-423-2832
Fax: 757-451-1085
Contact: Lloyd Johnson
E-mail: cljohnson@acosta.com
Contact: Boyd Raines
E-mail: braines@acosta.com
Products/Services supplied: Worldwide sales, marketing and merchandising services for commissaries, exchanges, ships afloat and veterans' canteens plus national sales and marketing for correctional institutions.



Cadbury Adams
389 Interpace Parkway
Parsippany, NJ 07054
Phone: 877-492-3267
Fax: 973-909-3020
Contact: Greg Clemens
E-mail: Gregory.Clemens@cadbury.com
Web site: www.Cadbury.com
Products/Services supplied: Trident, Dentyne, Stride, Sour patch Kids, Swedish Fish, Green & Blacks Premium Chocolates and Halls Cough Drops.
Represented by: S&K Sale Company



CamelBak Products, LLC
2000 S McDowell Blvd #200
Petaluma, CA 94954
Phone: 707-792-9700
Fax: 707-665-9231
Contact: Deborah Eberhardt
E-mail: deberhardt@camelbak.com
Web site: www.camelbak.com
Products/Services supplied: Hydration - Packs, Accessories, Bottles, Purification & Elixir Gloves
Represented by: JRS Worldwide



Campbell Sales Company
1 Campbell Place
Camden, NJ 08103
Phone: 757-546-3630
Fax: 1-757-546-2630
Contact: Sheila Linn
E-mail: sheila_linn@campbellsoup.com
Web site: www.campbellsoup.com
Products/Services supplied: Campbell Soup Company is a global manufacturer and marketer of high-quality foods and simple meals, including soup, baked snacks, and healthy beverages. Founded in 1869, the company has a portfolio of market-leading brands, including "Campbell's," "Pepperidge Farm," "Arnott's," and "V8." For more information on the company, visit Campbell's website at www.campbellsoup.com. Campbell Soup Company Soup lovers across America consume more than 10 billion bowls of soup each year - and by a wide margin, their favorite soups are Campbell's condensed soups in the familiar Red and White can. Our two most popular Campbell's soups are Chicken Noodle and Tomato. These are among the top 10 food items sold in grocery stores. In addition to our Campbell's condensed brand, Campbell is also known for many other soup brands, including our two popular ready-to-serve varieties Campbell's Chunky and Campbell's Select which feature easy-open pop top lids for greater convenience. These two varieties are also offered in microwavable bowls. For individuals with special dietary requirements, Campbell's Healthy Request is lower in sodium, fat, and cholesterol, and contains no MSG. Other U.S. Soup offerings include the Swanson broths and Campbell's Soup At Hand microwavable soups.

Beyond Soup
Campbell Soup Company owns some of the world's most powerful sauce, beverage, and indulgent snack brands, including Prego, Pace, V8, Spaghetti's, and Pepperidge Farm. Each of these brands is number one or two in its segment.

Represented by: C. Lloyd Johnson / An Acosta Company



Canon USA
One Canon Plaza
Lake Success, NY 11042
Phone: 516-328-5000
Fax: 516-328-5549
Contact: Terry Markwart
E-mail: tmarkwart@cusa.canon.com
Contact: Frank Vastola
E-mail: fvastola@cusa.canon.com
Web site: www.canon.com
Products/Services supplied: Manufacturer of fine photographic products including a great lineup of EOS, Power Shot, Sure Shot, Speedite digital cameras, binoculars and accessories.



Chilton Marketing Company
Address: P.O. 1308
City: Carlsbad
State: CA
Zip Code: 92018
Phone: 760-603-8699
Fax: 1-760-603-8630
Contact: Bob Mahin
E-mail: bob@chiltonmarketing.com
Web site: www.chiltonmarketing.com
Products/Services supplied: Tactical, Sporting Goods, Camping and Hardware Departments

Coalition of Military Distributors

Coalition of Military Distributors
11013 Rosemont Dr.
Rockville, MD 20852
Phone: 301-881-6788
Fax: 301-881-6488
Contact: Jim Juliana
E-mail: julcmd@verizon.net



Coastal Pacific Food Distributors, Inc.
1015 Performance Drive
Stockton, CA 95206
Contact: Terry Wood, Exec. Vice President
Phone: 209-983-2454
Fax: 209-983-8009
Products supplied: beverages, dry groceries, deli, frozen foods, hbc, grocery equipment, meats and refrigerated foods.
Serve: Alaska, California, Guam, Hawaii, Idaho, Korea, Montana, Nevada, Okinawa, Utah and Washington State



The Coca-Cola Company
One Coca-Cola Plaza
Atlanta, GA 30313
Phone: 404-676-3260
Fax: 404-598-3260
Contact: Doug McAlister
E-mail: dmcalister@na.ko.com
Web site: cocacola.com
Products/Services supplied: Carbonated Soft Drinks Non-Carbonated Soft Drinks.



Commonwealth Brands, Inc.
P.O. Box 51587
Bowling Green, KY 42102
Phone: 888-222-9098
Fax: 270-781-7651
Contact: Len Arp
E-mail: larp@cbiemail.com
Web site: www.commonwealthbrands.com
Products/Services supplied: Cigarettes, Loose Tobacco.



ConAgra Foods Inc.
8101 Kaiser Blvd. Suite 160
Anaheim, CA 92808
Phone: 714-922-7007
Contact Bob Hybki
E-mail: bob.hybki@conagrafoods.com
Phone: 949 388 6928
Contact: Larry Thomas
E-mail: Larry.thomas2@conagrafoods.com
Phone: 919-848-3076
Contact: Joe Kimosh
E-mail: joe.kimosh@conagrafoods.com
Web site: conagrafoods.com
Products/Services supplied: ConAgra Foods is a leading branded foods company and is the trusted name behind several leading brands, including: Healthy Choice, Chef Boyardee, Egg Beaters, Hebrew National, Hunt's, Orville Redenbacher's, PAM, and Banquet, among others. Our consumer brands are found in 96% of U.S. households and 26 are ranked first or second in their category. ConAgra Foods also has a very significant presence in commercial food products and ingredients

and is one of the nation's leading specialty potato providers to restaurants and other foodservice establishments.

Represented by: Webco General Partnership - worldwide

ConAgra Foods is committed to the health and wellness of our consumers. As one of North America's favorite food companies, we recognize that it's important not only to have tasty meals that fit busy schedules, but also to ensure our food solutions are nutritious.

The Start Making Choices program exemplifies this commitment. Start Making Choices incorporates flavorful, convenient, and nutritious ConAgra Foods products into customized nutrition, activity, and well-being plans that can put you on the road to a more balanced lifestyle. With Start Making Choices, we are demonstrating how healthful foods can fit into an overall approach to wellness that is enjoyable, practical, and achievable.



Condor Outdoor

Products Inc.

1866 Business Center Drive

Duarte, CA 91010

Phone: 626-358-3270

Fax: 626-303-3383

Contact: Andy

E-mail: info@condoroutdoor.com

Web site: www.condoroutdoor.com

Products/Services supplied: tactical vest, plate carrier, modular pouches, packs, slings, etc.



Continental Sarvis

6111 Gazebo Park Place North

Jacksonville, FL 32257

Phone: 904-292-9009

Fax: 904-292-9227

Contact: Richard S. Sarvis

E-mail: richard.sarvis@sarvisince.com

Contact: Bob Alexander

E-mail: bob.alexander@sarvisinc.com

Contact: Theresa Alexander

E-mail: theresa.alexander@sarvisinc.com

Web site: www.sarvis.com

Products/Services supplied: A world wide military broker for the military commissaries system and the military exchanges for all services.

The company's mission is building long-term profitable growth for the manufacturers it represents by providing dependable, accountable, and professional services. The company provides skilled and creative business management; a single point of contact to develop the business; a knowledgeable and productive Headquarters team; separate worldwide sales divisions for commissary and exchanges, accurate, timely and cost-effective administration of the business; on shelf execution.

D&R Communications, Inc.

D&R Communications

4723 Broom Dr

Olney, MD 20832

Phone: 301-570-6120

Fax: 301-570-0180

Contact: Rich Carroll

E-mail: rcarroll13@comcast.net

Products/Services supplied: Coupon Connexion, Price Connexion, Club Pax Flyer, Theme Programs

In house production with professional graphic designers.

Experienced at creating, designing and executing DeCA in-store programs.

Dale Tiffany, Inc.

Dale Tiffany, Inc.

14830 Alondra Blvd.

La Mirada, Calif. 90638

Phone: 714-739-2700

Fax: 714-739-2270

Contact: Ken Kallett

E-mail: ken.k@daletiffany.com

Contact: Serina Chung

E-mail: Serina.c@daletiffany.com

Web site: www.daletiffany.com

Products/Services supplied: Home Decor/Lamps

Represented by: U.S. Sales Corp./ Debbie Patterson

3050 Regent Blvd. #150, Irving, TX 75063

Phone: 972-247-0900



Del Monte Foods

200 Golden Oak Ct. Suite 400

Virginia Beach, VA 23452

Phone: 757-201-9027

Fax: 757-486-4681

Contact: JD Fenessy

E-mail: jd.fenessy@delmonte.com

Web site: www.delmonte.com

Products/Services supplied: Del Monte Fruit, Del Monte Vegetables, Del Monte Tomato, Del Monte Fruit Naturals, Del Monte Orchard Select, Contadina, Meow Mix, 9 Lives, Alley Cat, Milk Bone, Pounce, Meaty Bone, Jerky Treats, Pup Peroni, Kibble n Bits, Skippy, Gravy Train, Canine Carry Outs, Starkist, College Inn.

Represented by: S&K Sales



Diageo

5080 Spectrum Blvd. - Suite 1200E

Addison, TX 75001

Phone: 972-892-1636

Fax: 972-716-7799

Contact: Ralph Thomas

E-mail: ralph.thomas@diageo.com

Web site: www.diageo.com

Products/Services supplied: World leader in premium drink business with a collection of beverage alcohol brands spirits, wines and beer categories. Diageo brands Crown Royal, Johnnie Walker, Guinness, Tanqueray, Captain Morgan, J&B, Baileys, Cuervo, Beaulieu and Sterling vineyards wines.



Dixon Marketing

P.O. Box 1618

301 Darby Avenue

Kinston, NC 28501

Phone: 252-522-2020

Fax: 252-527-3967

Contacts: Laura Dixon, D.L. Freeman, Randy Hardee

Web site: www.dmi-military.com

Products/Services supplied: Exchange & commissary divisions provide specialized sales coverage, marketing, order processing and contracts departments supported by an in-house IBM AS/400 computer system, on-line UCS capability and Intactix planogramming.



Domino Foods

121 Woodview Dr.

Orwigsburg, PA 17961

Contact: Kevin McElvane

Phone: 570-366-2581

Fax: 570-366-2394

E-mail: kmcelvaney@dominofoods.com



Dr Pepper/Snapple Group Inc.

5301 Legacy Drive

Plano, Texas 75024

Phone: 972-673-7000

Fax: 972-673-7835

Contact: Kevin Tighe

E-mail: Kevin.tighe@dosg.com

Web site: www.drpeppersnapplegroup.com

Products/Services supplied: Dr Pepper, Sunkist, 7Up, A&W and Canada Dry headline our Carbonated Beverage line. Snapple teas and waters compete for us in New Age Beverages. Mott's Finished Goods include sauces, juices and cocktail mixes.

Represented by: OSC represents us for our Finished Goods while DMI represents us on overseas carbonated beverages.

Recently separated from Cadbury Schweppes, Inc., formerly known as Cadbury Schweppes Americas Beverages.



Dunham & Smith Agencies

800 Union Station Suite 400

St Louis, MO 63103

Phone: 314-436-2155

Fax: 314-436-2348

Contact: Frank Makely

E-mail: FMakely@DunhamSmith.com

Web site: www.DunhamSmith.com

Products/Services supplied: Marketing and sales representatives for leading brand name products to military commissaries, exchanges, shoppettes, clubs and class six package stores worldwide.



Elite Brands

148 Main St.

Norfolk, MA 02056

Phone: 508-553-8887

Fax: 508-553-8889

Contact: Paul M. Keating Jr., President

E-mail: pkeating@elitefoodco.com

Web site: www.elitefoodco.com

Products/Services supplied: One stop manufacturer solution for military sales, marketing and distribution.

Lines Carried: Most areas of the commissary, including dried groceries, frozen foods, organics, beverages, pet food, sports nutrition, produce, refrigerated foods.



Emess Design Group, LLC

10475 Perry Highway

Wexford, PA 15090

Phone: 724-758-0707

Fax: 724-758-2372

Contact: Tim Haubach

E-mail: thaubach@emessdesign.com

Web site: www.emessdesign.com

Products/Services supplied: Portable lighting products, fixed wire

Provide design and marketing services to support sales and retail. Large selection of lighting designs in both portable and fixed wire. Provide complete service from order to delivery.



Energizer - EPC

(Energizer Personal Care)

6 Research Drive

Shelton, CT 06484

Phone: 410-825-8131

Fax: 410-825-1446

Contact: Laura Hughes

E-mail: Laura.Hughes@energizer.com

Web site: http://www.shaving.com/ and http://www.playtexproductsinc.com/corppages/in

Products/Services supplied: Quattro Razors, Intuition Razors, Banana Boat and Hawaiian Tropic, Playtex Gloves, Wet Ones, Infant Care, Fem Care and as of 10/1 we are adding EDGE and Skintimate to our portfolio.

The Battery division is thru another representative.



Eurpac Service Co.

3001 Skyway Circle N., #160

Irving, TX 75038

Phone: 972-257-1945

Fax: 972-570-7126

Contact: Bill Doyle

Web site: www.eurpac.com



Exchange Sarvis

6111 Gazebo Park Place North

Jacksonville, FL 32257

Phone: 904-292-9009

Fax: 904-292-9227

Contact: Richard S. Sarvis

E-mail: richard.sarvis@sarvisince.com

Contact: Bob Alexander

E-mail: bob.alexander@sarvisinc.com

Contact: Theresa Alexander

E-mail: theresa.alexander@sarvisinc.com

Web site: www.sarvis.com

Products/Services supplied: A world wide military broker for the military commissaries system and the military exchanges for all services.

The company's mission is building long-term profitable growth for the manufacturers it represents by providing dependable, accountable, and professional services. The company provides skilled and creative business management; a single point of contact to develop the business; a knowledgeable and productive Headquarters team; separate worldwide sales divisions for commissary and exchanges, accurate, timely and cost-effective administration of the business; on shelf execution.

DIRECTORY OF MILITARY RESALE SUPPLIERS



Ferrara Pan Candy
C/O Dixon Marketing, Inc.
P.O. Box 1618
301 Darby Ave.
Kinston, NC 28501
Contact: Randy Hardee, V.P.
Phone: 252-520-1807
Fax: 252- 522-4009
Web site: www.ferrarapancandy.com
Products: Jaw Breakers, Red Hots, Boston Baked Beans, Lemonhead, Atomic Fireball and Black Forest Gummies.

Filippo Berio Olive Oil
255 Route 17 South,
Suite 203
Hackensack, NJ 07601
Phone: 201-525-2900
Fax: 201-525-0805
E-mail: wthrift@salov-na.com
Web site: www.filippoberio.com
Products/Services supplied:
Quality Olive Oil Since 1867
Represented by: Sarvis Brokerage



Fisher House Foundation
1401 Rockville Pike - Suite 600
Rockville, MD 20852
Phone: 301-294-8560
Fax: 301-294-8562
Contact: James Weiskopf
E-mail: JWeiskopf@fisherhouse.org
Web site: www.fisherhouse.org



Flying Circle Bags
PO Box 1857
Boerne, TX 78006
Phone: 800-344-7242 ext. 123
Fax: 830-249-3567
Contact: Margo Freedman, Military Sales Mgr.
E-mail: military@flyingcirclebags.com
Contact: Joy Chittim, President
E-mail: sales@flyingcirclebags.com
Contact: Jimmy Chittim, President
E-mail: sales@flyingcirclebags.com
Web site: www.flycirclebags.com
Products/Services supplied: Soft Luggage including backpacks, briefcases, duffels, toiletry kits, helmet bags, it bags and much more!



Foster Farms
PO Box 457
Livingston, CA 95334
Phone: 800-344-3116
Contact: Chris O'Sullivan
E-mail: osullivc@fosterfarms.com
Web site: www.fosterfarms.com
Products/Services supplied: Foster Farms offers more than 750 different items to meet the wide range of preferences in the Military, Retail and Food Service markets.
Represented by: Chris O'Sullivan, World Wide Military Sales Manager
Foster Farms celebrates its 69th anniversary in 2008. Foster Farms is "always fresh and natural" – never frozen. Foster Farms products undergo more than ten times the quality checks required by the USDA.



Frito Lay
7701 Legacy Drive
Plano, TX 75024
Phone: 972-334-2848
Fax: 972-334-5611
Contact: Bill Avery
E-mail: bill.avery@fritolay.com
Products/Services supplied: Our Snacks: we grow the best snacks on Earth starting with farm grown potatoes, corn and grains – Lays brand Potato Chips, Cheetos, Doritos, Fritos, Santitas, Tostitos, Smartfood brand popcorn, Cracker Jacks, Rold Gold Pretzels, Sun Chips, FunYuns, Oh Boy! Oberto brand Meat Snacks, Quaker Snack Mix.



General Mills, Inc.
Number One General Mills Boulevard
Golden Valley, MN 55426
Phone: 763-764-7600
Fax: 763-764-8830
E-mail: frank.glotfelty@genmills.com
Web site: www.generalmills.com
Products/Services supplied: Big G Cereal (Cheerios, Honey Nut Cheerios, Total, Fiber One etc), Betty Crocker, Green Giant, Hamburger Helper, Old El Paso, Progresso, Yoplait, Pillsbury, Totino's, Nature Valley, Chex Mix



General Nutrition Corporation
300 Sixth Avenue
Pittsburgh, PA 15222
Phone: 412-338-8926
Fax: 412-402-7270
Contact: Lauri Hmel
E-mail: Lauri-hmel@gnc-hq.com
Contact: Sheila A. Phillips
E-mail: Sheila-phillips@gnc-hq.com
Web site: www.gnc.com
Products/Services supplied: Largest global specialty supplier of nutritional supplements, which includes vitamins, mineral and herbal supplements, sports nutrition products, diet and energy products and specialty supplements. GNC operates approximately 5,000 retail locations throughout the United States.
GNC products are also available throughout the military market. GNC has 110 stores on military bases throughout the continental United States, Puerto Rico, Alaska and Hawaii. Overseas, GNC store locations can be found on bases in Japan, Bahrain and Korea. GNC products are also sold in-line within the commissary system as well as at various Army, Air Force and Marine Exchanges abroad and Navy Ship Stores.



GET Marketing
3744 Arapaho Road
Addison, TX 75001
Phone: 972-818-4386
Fax: 972-818-7308
Contact: Jim Gordon
E-mail: JimGordon@getmarketing.com
Web site: www.getmarketing.com
Products/Services supplied: In-store product demonstration, In-store merchandising, Full account management, Order fulfillment w/EDI, POS data management and reporting.



Gino Morena
Enterprises, LLC
111 Starlite St.
So. San Francisco, CA 94080
Phone: 800-227-6905
Fax: 650-871-1379
Contact: Rex Morena



Giorgio Foods Inc.
P.O. Box 96
1161 Park Rd.
Temple, PA 19560
Phone: 610-926-2139
Fax: 610-926-7012
Contact: Dale Landis
E-mail: dlandis@giorgiofoods.com



GlaxoSmithKline
54495 Birchwood Drive
South Lyon, MI 48178
Contact: Jeff Sigouin
Phone: 248-446-6043
E-mail: p.sigouin@gsk.com
Products supplied: Manufacturer of major consumer products (Abreva, alli, Aquafresh, Beano, Binaca, Boost, Breathe Right, Commit Lozenge and Ecotrin).
Represented by: Brian Douglas, Overseas Service Corporation



Guylian USA Inc.
560 Sylvan Ave.
Englewood Cliffs, NJ 07632
Phone: 201-871-4144
Fax: 201-871-3632
Contact: Greg Rosendahl
E-mail: greg.rosendahl@guylian.us
Web site: www.guylian.be
Products/Services supplied: Guylian Belgian chocolate seashells and other premium Belgian chocolates.
Represented by: Leslie Gilcrest – United States Corp.



H.J. Heinz Company
357 6th Avenue
Pittsburgh, PA 15222
Phone: 412-237-5110
Fax: 412-202-1336
Contact: David Waybright
E-mail: david.waybright@us.hjheinz.com
Web site: www.heinz.com
Products/Services supplied: Manufacturer of Quality Foods: Heinz Tomato Ketchup, Heinz Condiments and Sauces, Smart Ones Frozen Entrees, Ore Ida Frozen Potatoes, Boston Market Frozen Entrees, T.G.I. Friday's Frozen Snacks, Poppers Frozen Snacks, Bagel Bites Frozen Snacks, Nancy's Frozen Appetizers/Snacks.
Represented by: Overseas Service Corporation



Haddon House Products
250 Old Marlton Pike
Medford, NJ 08055
Phone: 609-654-7901
Fax: 609-654-0412
Contact: Greg Coyle, Military Accts. Manager
410-991-6298
E-mail: gregcoyle@comcast.net
Web site: www.haddonhouse.com
Products/Services supplied: Gourmet Specialty Foods, Heath and Diet, Ethnic and Regional, Natural and Organic, Natural Health & Beauty Aids, Kosher Foods worldwide



Hansen Beverage Company/ Monster Energy
550 Monica Circle, Suite 201
Corona, CA 92880
Phone: 951-739-6400
Contact: Darlene Barrett
Web site: www.monsterenergy.com
Products/Services supplied: Monster Energy Drinks, Java Monster Energy Drink, and Hansen's Natural Products.
Represented by: Highplains Marketing



Harthill Marketing
4403 Meramec Bottom Rd, Ste. A
St. Louis, MO 63129
Phone: 877-217-3388
Fax: 314-846-3389
Contact: Michelle Harthill



Hartz Mountain Corp
400 Plaza Dr.
Secaucus, NJ 07094
Phone: 201-271-4800
Fax: 201-271-0071
Contact: Danny Bebout
E-mail: dbebout@hartz.com
Web site: www.hartz.com
Products/Services supplied: Full line of Pet Supplies and Dog & Cat Treats.

Herr Foods Inc.
P.O. Box 300
Nottingham, PA 19362
Phone: 800-344-3777
Fax: 610-932-0631
Contact: Brian Shook
E-mail: brian.shook@herrs.com
Web site: www.herrs.com
Products/Services supplied: Salty Snack Foods.



The Hershey Company
14 East Chocolate Ave.
Hershey, PA 17033
Phone: 717-534-4200
Fax: 717-534-6336
Contact: Gary Wells - Steve Jacson
E-mail: garywells@hersheys.com
Web site: www.hershey.com
Products/Services supplied: Your favorite brands; Hershey's, Resse's, Kisses, KitKat, Jolly Rancher, Ice Breakers, Bliss, York, Twizzlers, Almond Joy and many more ...
Represented by: Overseas Service Corporation



Hickory Farms
536 Old Ironworks Rd.
Spartanburg, SC 29302
Contact: David Kyzer
E-mail: david.kyzer@hickoryfarms.com
Phone: 864-583-2140
Fax: 864-751-2810
Products supplied: Gift baskets and boxes beef summer sausage, fruit, cakes etc.



Hormel Foods
One Hormel Place
Austin, MN 55912-3680
Phone: 800-533-2000
Fax: 804-639-0373
Contact: Dennis Black at Dunham & Smith
E-mail: tmurray@hormel.com
Web site: www.hormelfoods.com
Products/Services supplied: Hormel offers the military patron a variety of quality meat & grocery products. Grocery brands include SPAM, Hormel Chili, Stagg Chili, Valley Fresh, Compleats, Dinty Moore, Kid's Kitchen, Chi Chi's, Carapelli, Herdez, Herb-Ox and Manny's Tortillas. Meat brands include Refrigerated Entrees, Lloyd's BBQ, Black Label Bacon, Always Tender Flavored Meat, and CURE 81 Hams.
Represented by: DUNHAM & SMITH Agencies



Insight Pharmaceuticals
8635 Woodland Walk
N. Charleston, SC 29420
Phone: 843-767-0369
Fax: 843-767-0762
E-mail: gcordle@insightpharma.org
Products/Services supplied: Leaders in motions sickness prevention and relief for children and adults.



Irving Consumer Products
25 Burlington Mall Road
Burlington, MA 01803
Phone: 781-273-3222
Fax: 781-221-2154
Contact: Chris Gallagher
E-mail: gallagher.chris@irvingconsumerproducts.com
Web site: irvingconsumerproducts.com
Products/Services supplied: Scotties Facial Tissue.
Represented by: S. Schwartz Sales, Inc.
Any other important information: We offer a complete line of premium private label paper towels, bathroom tissue, facial tissue, napkins, baby diapers and training pants.



The J.M. Smucker Company
Strawberry Lane
Orrville, OH 44667
Phone: 330-682-3000
Fax: 330-684-3650
Contact: Jeff White
E-mail: jeff.white@jmsmucker.com
Web site: www.smuckers.com
Products/Services supplied: Jams, Jellies and Preserves Peanut Butter Dessert Baking Mixes (Cake, Frosting, Brownies, Quick breads, etc) Shortening, Sprays and Oil Ice Cream Toppings Baking Ingredients (Flour, Milk)
Represented by: Overseas Service Corp



JRS Worldwide, Inc.
4221 S. Walton Walker Blvd. #100
Dallas, TX 75236
Contact: Amanda Letzgas
Phone: 214-448-5067
Fax: 214-276-1878
E-mail: m.letzgas@jrsworldwide.net

Jelly Belly
One Jelly Belly Lane
Fairfield, CA 94533
Phone: 707-399-2723
Fax: 800-323-9380
Products/Services supplied: Assortment of the largest flavor Jelly Beans, Sports Beans etc.



Johnson & Johnson Sales & Logistics Company, LLC
199 Grandview Road
SJ-678
Skillman, NJ 08558
Phone: 908-904-6244
Fax: 908-904-6299
Cell: 732-672-6334
Contact: Marvin Keenan
E-mail: mkenan@jts.jnj.com
Contacts: Mike Fallon, Jamie Hallenbeck
Web site: www.jnj.com
Products/Services supplied: World's largest and most comprehensive manufacturer of health care products for resale to commissaries and exchanges worldwide.



Johnsonville Sausage Company
P.O. Box 906
Sheboygan Falls, WI 53085
Phone: 920-946-9203
Fax: 530-885-8997
Contact: Mike Langenfeld
E-mail: mlangenfeld@johnsonville.com
Web site: Johnsonville.com
Products/Services supplied: Family owned and operated consumer product, food and sausage manufacturer.
Represented by: Highplains Marketing



Kellogg's - Morning Foods Division
P.O. Box 3599, 1 Kellogg Square
Battle Creek, MI 49016
Phone: 616-961-3981
Fax: 616-961-6286
Contact: Joe Campagna
Phone: 630-956-7679
E-mail: joe.campagna@kellogg.com
Web site: www.kellogg.com
Products/Services supplied: World's leading manufacturer of ready-to-eat cereals, Kellogg's Pop Tarts toaster pastries, Eggo and Morningstar Farms brand frozen products.
Represented by: Sarvis



Kraft
930 South Ave, Suite 11
Colonial Heights, VA 23834
Phone: 804-524-3700
Fax: 804-526-4681
Contact: David McMurtry, Randy Meador, Laura Thompson, Vince Venezia, Jr. Christine Huie-Roy
Web site: www.kraft.com
Products/Services supplied: Kraft Food manufacturers and markets a wide range of dry grocery, refrigerated and frozen food products and beverages to commissaries and exchanges worldwide. Some Brands: Maxwell House coffee, Kool-Aid, Oscar Mayer Bacon and Luncheon Meats, Tombstone, DiGiorno & CPK Pizza, Philadelphia Cream Cheese and Nabisco cookies & crackers.



L'Oréal USA
575 Fifth Avenue
New York, NY 10164
Phone: 800-483-8148
Contacts: Phil Ronck, James Baecher
Web site: www.lorealusa.com
Products/Services supplied: Complete product range of haircare, skincare, cosmetics and fragrances for men and women
Represented by: D&S/EURPAC



Land O' Lakes, Inc.
1200 County Rd. F West
Arden Hills, MN 55112
Phone: 800-328-9680
Contacts: Chris Obst, Patrice O'Malley
Web site: www.landolakes.com
Products/Services supplied: The nation's number one butter manufacturer, also offers spreads, margarines, cheeses and other dairy products for resale in commissaries and exchanges.



Lindt & Sprungli
One Fine Chocolate Place
Stratham, NH 03885
Phone: 603-778-8100
Fax: 603-772-0312
Contact: Steve Allen
E-mail: sallen@lindt.com
Web site: www.lindtusa.com
Products/Services supplied: Premium chocolate products.



MDV, a Nash Finch Company
1133 Kingwood Ave, PO Box 29
Norfolk, VA 23501
Phone: 757-858-9300
Fax: 757-853-9066
Contact: Neil Larson
E-mail: neil.larson@mdvnf.com
Web site: mdvnf.com
Products/Services supplied: Branches in Cincinnati, Cedar Rapids, Omaha, San Antonio, and Pensacola. Grocery, perishable, chill and frozen, HABA. Full service distribution to CONUS and OCONUS commissaries and exchanges. Source loading for OCONUS.
Any other important information: Contact Neil Larson Sr. Director of Business Development.



M.J. Soffe Company
P.O. Box 2507
One Soffe Drive
Fayetteville, NC, 28302
Phone: 800-483-5115
Fax: 910-483-0279
Contact: Hunter McMillan
E-mail: Hmcmillan@mjssoffe.com
Contact: Joe Cimaglia
E-mail: jcimaglia@mjssoffe.com
Web site: www.mjssoffe.com
Products/Services supplied: Soffe is a sportswear manufacturer of active apparel.



MV Sport/Weatherproof Company
88 Spence Street
Bay shore, NY 11706
Contact: Kathy Roberts
Phone: 757-450-6298
Fax: 631-435-8018
Products/Services supplied: MV Sport & Weatherproof Company are manufactures of fine decorated, non-decorated sportswear and the national branded Weatherproof Co. has been known for quality outerwear since 1946.



Manchu Wok
PO Box 625
Deerfield Beach, FL 33443-0625
Phone: 1-800-361-8864
Fax: 905-946-7201
Contact: Robert Nitsch
E-mail: robert_nitsch@manchuwok.com
Web site: www.manchuwok.com
Products/Services supplied: Fast Food Chinese Restaurant.
Represented by: Robert Nitsch

DIRECTORY OF MILITARY RESALE SUPPLIERS



Marcal Manufacturing, LLC
1 Market Street
Elmwood Park, NJ 07407
Phone: 201-796-4000
Fax: 1-201-796-0470
Contact: Jim Talbott
E-mail: jtalbott@marcalpaper.com
Web site: www.marcalpaper.com
Products/Services supplied: Manufacturing of Quality "Recycled" Consumer Products ... Bath Tissue, Paper Towels, Paper Napkins, Facial products



Mars Snackfood US
800 High Street
Hackettstown, NJ 07840
Phone: 757-689-3419
Fax: 908-852-6844
Contact: Gregg Koons
E-mail: gregg.koons@effem.com
Web site: www.mars.com
Products/Services supplied: Snickers, M&M's, 3 Musketeers, Dove, Milky Way, Twix, Combos, Kudos
Represented by: C. Lloyd Johnson/Acosta



Martinelli's
P.O. Box 1868
Watsonville, CA 95077
Phone: 415-248-9229
Contact: Jimmy Bailey
Products/Services supplied: Juices and cider. Martinelli's is made from 100% juice from fresh grown apples.
Represented by: Otis McAllister



Maurice Sporting Goods
1910 Techny Rd
Northbrook, IL 60062
Phone: 847-715-1215
Fax: 847-715-1419
Contact: Norm Pflomm
E-mail: norm.pflomm@maurice.net
Web site: www.maurice.net
Products/Services supplied: Outdoor Sports, Fishing, Hunting, Camping, Cold Weather, Sportsman's Gifts, Rainwear, Marine, Sanitation products, RV accessories, Jerky etc
Represented by: Maurice Sporting Goods
Ware-house locations, Chicago, Atlanta, and Reno. Field staff of territory Managers and District Managers working with exchanges



Maxi Saver Group, Inc.
555 US Highway One South, Ste 220
Iselin, NJ 08830
Phone: 212-391-0002
Fax: 732-636-6294
Contact: Steve Stella
E-mail: sastella@maxisavergroup.com
Web site: www.maxisavergroup.com
Products/Services supplied: Maxi Saver Group publishes the military leader in their fields: Maxi Saver (coupons) Money Saver (price values). Reach every commissary worldwide and promotes more brands to military patrons than any other FSI and it is handout to patrons is stores worldwide. Money Saver is handed with in all CONUS commissaries with Maxi Saver. Take N' Save now introduces to the commissaries the leading retail coupon dispenser in the United States.



McLane Company
4747 McLane Parkway
Temple, TX 76504
Phone: 254-771-7500
Fax: 254-771-7097
Contact: Steve Brady
Products/Services supplied: Supply chain solutions to help you buy better and sell smarter. Order with certainty and promote with confidence.



MeadWestvaco Consumer & Office Products
4751 Hempstead Station Dr.
Kettering, OH 45429
Phone: 800-541-6323
Fax: 800-542-6323
Contact: Nancy Cable
E-mail: nancy.cable@mwv.com
Web site: www.mead.com
Products/Services supplied: Social Stationary supplies, Home and Office supplies, School and Arts and Craft products, Expandables, Undated planning, Dated planning products, Columbian Envelopes and AMCAL stationery.
Represented by: Military Sales & Services, Inc.



Mid Valley Products
101 Merritt 7 Corporate Park
Norwalk, CT 06851
Phone: 203-847-9666
Fax: 203-847-0264
Contact: Michael Stewart, President
Web site: www.midvalleyproducts.com
Products/Services supplied: beverages, dry groceries, frozen foods, health and beauty aids, meats, refrigerated good worldwide.
Mid Valley is proud to represent the following companies (See our gatefold page A-D)
AtkinsPage D
GoodsensePage C
Mid Valley ProductsPage A
WhitewavePage B

See the Mid Valley Products Section beginning on page 223 for these important products.
Eurpac Army SpousePage 223
FagePage 225
Hormel CompleatsPage 227
PerduePage 229
Hain Personal CarePage 231
Jennie-OPage 233
Near EastPage 235
Kozy ShackPage 237



Military Produce Group LLC
1106 Ingleside Road
Norfolk, VA 23502
Phone: 757-852-2700
Fax: 757-853-3468
Contact: Richard Harris
E-mail: Rharris@mproducegroup.com
Web site: militaryproduce.com
Products/Services supplied: *Full Line Fresh Fruits, Vegetables and Organics.
*WEB Based Ordering System
*Merchandising/Customer Service Support



Military Sales & Service Co.
5301 S. Westmoreland
Dallas, TX 75237
Phone: 214-330-4621
Fax: 214-33-1740
Contact: Rich Krug
E-mail: rkrug@mssco.com
Web site: www.mssco.com
Products/Services supplied: Chartered to provide superior marketing, sales and field service within the military resale channel. Supply chain management, supplier relationship management and customer relationship management.
Service all exchange branches worldwide in all categories of merchandise.



MillerCoors LLC
250 S Wacker, Suite 800
Chicago, IL 60606
Phone: 414-931-4429
Fax: 414-931-4314
Contact: Mark Neuwirth
E-mail: neuwirth.mark@MillerCoors.com
Web site: www.millercoors.com
Products/Services supplied: Brewer of over 30 brands of malt beverages, MillerCoors portfolio includes Miller Lite, Coors Lite, MGD 64, Miller High Life, Blue Moon, Keystone Light, Peroni, Coors Banquet, Miller Genuine Draft, Miller Chill, Pilsner Urquell, Grolsch, Leinenkugel's, Hamm's, Henry Wienhard's, Mickey's, Milwaukee's Best, Foster's, Sparks, Steel Reserve, Olde English, Molson, Killian's, Red Dog, Sharp's, Coors NA.
Built on a foundation of great beer brands and more than 288 years of brewing heritage, MillerCoors continues the commitment of its founders to brew the highest quality beers. MillerCoors is the second largest beer company in America, capturing nearly 30 percent of U.S. beer sales. Led by two of the best-selling beers in the industry, MillerCoors has a broad portfolio of highly complementary brands across every major industry segment. MillerCoors is a joint venture of SABMiller plc and Molson Coors Brewing Company.



Mitchell-Proffitt Company
5644 Doolittle Road
Jacksonville, FL 32254
Phone: 904-783-3177
Fax: 904-783-3198
Contact: Mimi Whang
E-mail: mwhang@mitchellproffitt.com
Web site: www.mitchellproffitt.com
Products/Services supplied: Decals, License Plates, Tag Frames, Auto Magnets, Lanyards, Ball Caps, Lapel Pins, Cups and many more.



Morton Salt Company
123 N. Wacker Drive
Chicago, IL 60606
Phone: 830-228-5105
Fax: 830-885-7258
E-mail: lpetersen@mortonsalt.com
Web site: www.mortonsalt.com
Products/Services supplied: Morton Table Salt Morton Kasher Salt Morton Sea Salt Morton Lite Salt Morton Salt Substitute Morton Ice Cream Salt Morton Nature's Seasons Morton/McCormick Salt/Pepper Shakers Morton System Saver Pellets Morton Rust Remover Pellets Morton Safe T Salt Morton Action Melt
Represented by: Overseas Service Corporation

Mrs. Fields
Branded Retail
2855 E. Cottonwood Pkwy., Ste. 400
Salt Lake City, Utah 84121
Phone: 801-736-5600
Fax: 866-796-5008
Contact: Bob Rummel
E-mail: rummel@mrsfields.com
Web site: www.mrsfields.com
Products/Services supplied: Shelf stable Mrs. Fields cookies.
Represented by: U.S. Sales Corp.



NEXCOM
3280 Virginia Beach Blvd.
Virginia Beach, VA 23452
Phone: 757-631-3890
Fax: 757-631-3899
Contact: Dan Desser
E-mail: dan_desser@nexweb.org



National Industries for the Blind
1310 Braddock Place
Alexandria, VA 22314
Phone: 703-310-0368
Fax: 703-310-0491
Contact: Anne-Marie Wallace
E-mail: awallace@nib.org
Web site: www.nib.org
Products/Services supplied: Products/Services supplied: SKILCRAFT quality products, including household cleaning products, kitchen gadgets, textiles, flatware, bedding, computer accessories, and stationary products, manufactured by our associated agencies who provide job opportunities for People who are Blind.
Represented by: S&K Sales Co.



Nestlé Infant Nutrition - Gerber
122 Jellico
Southlake, TX 76092
Phone: 817-337-0564
Fax: 817-431-7980
Contact: Jim Burkley
E-mail: jim.burkley@us.nestle.com
Web site: gerber.com
Products/Services supplied: Baby Formulas (Good Start), Baby Nutrition (Gerber), and Baby accessories, bottles, feeding and pacifiers (Gerber)



Nestle Purina Pet Care
302 Vallejo Court
Woodstock, GA, 30188
Phone: 770-591-8827
Contact: Randall Mahon
E-mail: randall.mahon@purina.nestle.com
Web site: www.purina.com
Products/Services supplied: Pet food and cat litter for the military patrons worldwide. Complete programs to grow your pet food sales and repeat purchases.
Represented by: Randall Mahon



New Customer Service Companies, Inc.
22660 Executive Dr., Suite 122
Sterling, VA 21066
Contact: Wayne Mitchell
E-mail: wtmitchell@newcorp.com



New York Apple Association
P.O. Box 350
Fishers, NY 14453
Phone: 585-924-2171
Fax: 585-924-1629
Contact: David McClurg
E-mail: david@nyapplecountry.com



The Nielsen Company
150 North Martingale Road
Schaumburg, IL 60173
Phone: 800-988-4226
Fax: 847-605-2573
Contact: Tracey Steel
E-mail: tracey.steel@nielsen.com
Contact: Karen Chin
karen.chin@nielsen.com
Web site: www.nielsen.com
Products/Services supplied: Supporting clients in every region: With employees and offices across more than 100 countries Nielsen helps clients in all parts of the world develop strong brands and winning growth strategies; Consumer Intelligence: The Nielsen Company measures markets and trends at the retail level to help clients: understand consumer behavior; assess competitive results; improve brand performance; develop and launch new products; identify new growth opportunities; Media Intelligence: Nielsen measures audiences for all types of electronic and print media on all platforms, enables clients to: understand media consumption; set the value of commercial time and space; monitor their competitors; plan and conduct campaigns; develop innovative media promotion methods; Business Intelligence: Nielsen helps businesses go to market more effectively and efficiently with business-to-business products and services in print, online and in-person: business-to-business media products and services; print, online and in-person; spanning entertainment, media and marketing, retailing, travel, performance, and design. By integrating services across The Nielsen Company, we're enabling clients to gain deeper insights into their consumers, optimize marketing investments and capitalize on their strongest opportunities: Integrated solutions = marketing advantage



NK Hurst
230 W. McCarty St.
Indianapolis, IN 46225
Phone: 317-634-6425
Fax: 317-638-1396
E-mail: info@nkhurst.com
Web site: nkhurst.com
Products/Services supplied: Ready-made bean soups, dried beans, and canned beans.
Represented by: Sarvis Inc.



Nikon
101C North Greenville Ave. PMB 39
Allen, TX 75002
Phone: 972-385-0192
Fax: 972-239-5764
Contact: Helen Song @ Watt Spohn Universal
Products/Services supplied: Nikon has a vast array of imaging products, including digital cameras, film scanners, software, speedlights, lens and film cameras.



Ocean Spray Cranberries Inc.
One Ocean Spray Drive
Lakeville/Middleboro, MA 02349
Phone: 508-946-1000
Fax: 508-946-7718
Contact: Barry Botelho
E-mail: bbotelho@oceanspray.com
Web site: www.oceanspray.com
Products/Services supplied: Shelf stable cranberry, grapefruit, blueberry, fruit & vegetable - juices and drinks. Cranergy - energy juice drinks. Powdered Drink Mixes. Craisins. Sweetened Dried Cranberries, Trail Mix and Cranberry Sauce.



ORC (Operational Research Consultants)
11250 Waples Mills Road
South Tower, Suite 210
Fairfax, VA 22030
Contact: Daniel Turissini
Phone: 703-246-8550
Fax: 703-246-8529
E-mail: turissd@orc.com



Osram Sylvania
100 Enidocct Street
Danvers, MA 01923
Phone: 678-546-4840
Fax: 678-546-4700
Contact: Judy Thomas
E-mail: judy.thomas@sylvania.com
Web site: www.sylvania.com
Products/Services supplied: Lighting and LED products.
Represented by: S&K Sales



Overseas Service Corporation
1100 Northpoint Parkway, Suite 200
West Palm Beach, FL 33407-1948
Phone: 561-683-4090
Fax: 561-683-4031
Contact: Frank J. Hogan
E-mail: Frank.hogan@overseasservice.com
Contact: Paul Hogan
E-mail: paul.hogan@overseasservice.com
Web site: www.overseasservice.com
Products/Services supplied: Representation of leading brand-name consumer products, hardlines and softlines, to all commissaries and exchanges worldwide since 1947.



Panasonic
One Panasonic Way
Secaucus, NJ 07094
Phone: 770-236-8810
Cell Phone: 770-335-3616
Contacts: Phil Echols
Web site: www.panasonic.com
Products/Services supplied: Televi-sions/Home Theater, DVD Players, Cameras, Phones and home appliances.

Pepsi-Cola
Military Sales
700 Anderson Hill Road
MD 426
Purchase, NY 10577
Phone: 914-801-1749
Fax: 914-801-1973
Contacts: Bruce Bennett,
Doug Fowler, Phil Grant,
Mark Orzolek and Denise Passarella



Bruce Bennett
4772 Stone Road
Virginia Beach, VA 23457
Phone: 757-301-3946
Fax: 757-301-8303
E-mail: bruce.bennett@pepsi.com
Web sites: www.pepsi.com
www.pepsico.com

Doug Fowler
1800 Preston Park Blvd. - Ste. 225
Plano, TX 75093
Phone: 972-801-1732
Fax: 972-801-1777
E-mail: doug.fowler@pepsi.com

Phil Grant
631 Natural Dam Rd.
Gettysburg, PA 17325
Phone: 717-334-2916
Fax: 717-334-2918
E-mail: phil.grant@pepsi.com

Mark Orzolek
1501 West Washington Street
Petersburg, VA 23803
Phone: 804-957-4029
Fax: 804-861-9297
E-mail: mark.orzolek@pepsi.com

Denise Passarella
700 Anderson Hill Road |MD 426
Purchase, NY 10577
Phone: 914-253-2713
Fax: 914-249-8280
E-mail: denise.passarella@pepsi.com
Products/Services supplied: Non-Alcoholic Beverages. Pepsi-Cola carbonated beverage brands, non-carbonated brands (Aquafina, SoBe, Lipton Iced Teas, Dole Juices, Starbucks Frappuccino, SoBe energy drinks and AMP Energy drinks.
Represented by: Dunham & Smith



Pelican Products
23215 Early Avenue
Torrance, CA 90505
Phone: 310-326-4700
Fax: 310-326-3311
Contact: Lisa Ramirez
E-mail: lisa.ramirez@pelican.com
Web site: www.pelican.com
Products/Services supplied: Pelican Products is the global leader in the design and manufacture of advanced lighting systems and virtually indestructible cases for protecting valuable equipment.

Pharmavite
8510 Balboa Blvd.
Northridge, CA 91325
Phone: 818-221-6200
Fax: 818-221-6393
Contact: Scott DeBlock
E-mail: sdeblock@pharmavite.com
Web site: www.pharmavite.com
Products/Services supplied: A global leader in the dietary supplement industry. Nature Made vitamins, herbs, solution based products. Soy Joy nutrition bar.



Phillips Foods
1215 E. Fort Avenue
Baltimore, MD 21230
Phone: 443-263-1204
Fax: 410-837-8526
Contact: Elite Foods



Pit Bull Energy Products/ Hip Hop Beverage
10316 Norris Avenue Unit A
Pacoima, CA 91331
Phone: 310-600-9729
Fax: 818-686-1067
Contact: jd michaux
E-mail: askdeanna1@sbcglobal.net
Web site: www.pitbullenergyproducts.com
Products/Services supplied: Energy Drinks, Energy Bars, Energy Shots, Electrolyte Beverages, Powder Mixes, Diabetic Sugar Free Energy Drinks
Minority Owned Business, On-line Orders Available, Privately Owned Company Sugar Free Products Approved by the ADA



Playtex
8515 Countrybrooke
Lutherville, MD 21093
Phone: 410825-8131
Fax: 410-825-1446
Contact: Laura Hughes
E-mail: laura.hughes@energizer.com

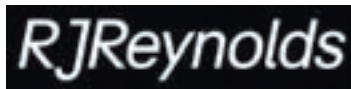
DIRECTORY OF MILITARY RESALE SUPPLIERS



Procter and Gamble
1 P&G Plaza
Cincinnati, OH 45202
Phone: 804-639-3098 (Atwood)—972-221-9532 (Brackett)
Fax: 804-639-3098 (Atwood)-972-221-3873 (Brackett)
Contact: Tim Atwood (DeCA)-Perri Brackett (Exchanges)
E-mail: atwood.tm@pg.com; brackett.pb@pg.com
Web site: www.pg.com
Products/Services supplied: laundry detergents, fabric softeners, household cleaning, dish detergents, air care, cosmetics, hair care, skincare, hair color, personal cleansing, deodorant, mens' care, blades and razors, batteries, oral care, personal health care, water filtration, pet foods, toilet tissue, paper towels, feminine hygiene, baby care, facial tissues, diapers, and salted snacks.
Represented by: Procter and Gamble



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Chicago, IL 60661
Phone: 312-821-7800
Fax: 312-821-3364
Contact: Jennifer Reilly; Joy McElrath; Corwyn Madison; Cynthia Dulik; Michelle Penson
E-mail: jennifer_reilly@qtgsales.com
Web site: www.quakeroats.com;
www.gatorade.com; www.tropicana.com
Products/Services supplied: Manufacturer and distributor of breakfast cereals, bars, snacks items, juices and isotonic beverages.
Represented by: Dunham & Smith



RJ Reynolds Tobacco
301 N. Main Street
Winston-Salem, NC 27102
Phone: 336-741-7577
Fax: 336-728-9004
Contact: Leesa Herndon
E-mail: herndol@rjrt.com
Web site: www.rjrt.com
Products/Services supplied: Cigarettes and Modern Smoke Free Tobacco (Camel SNUS).
Represented by: S&K Sales Company

Radio Flyer Inc.
6515 W. Grand Ave.
Chicago, IL 60707
Phone: 773-637-7100
Fax: 773-637-8874
Contact: Customer Service
E-mail: custserv@radioflyer.com
Web site: www.radioflyer.com
Products/Services supplied: Since 1917, Radio Flyer has been making children's toys including wagons, tricycles, scooter, foot-to-floor, and other ride-ons.
Represented by: United States Sales Corp./Debbi Patterson
3050 Regent Blvd. #150, Irving, TX 75063, 972-247-0900



Red Bull North America
1740 Stewart St.
Santa Monica, CA 90404
Phone: 310 460-5106
Fax: 310460-5107
Contact: Christopher Weatherford
Web site: www.redbull.com

REESE MILITARY SALES

Reese Military Sales
2820 Branford Avenue
P.O. Box 40423
Nashville, Tenn. 37204
Phone: 615-298-5774
Fax: 615-298-9418
Contacts: Larry Reese, Don Gillette, Matt Reese
E-mail: larryreese@reese-inc.com
Web site: www.reese-inc.com



Resolute Partners
Factory Square
37 West Center Street - Ste. 301
Southington, CT 06489
Phone: 203-271-1122
Fax: 270-271-1460
Contact: Michael Blanco
Web site: www.resolutepartners.com
Products/Services supplied: Turnkey pay-to-use and free public internet access systems and other technology solutions.



Revision Eyewear Ltd
7 Corporate Drive
Essex Junction, VT 05452
Phone: 802-879-7002
Fax: 802-879-7224
Contact: Nick Varanakis
E-mail: nvaranakis@revisioneyewear.com
Web site: www.revisioneyewear.com
Products/Services supplied: Military Ballistic Eyewear - Sawfly Eyewear System and Desert Locust Goggle on the APEL list.
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Phone: 912-638-5000
Fax: 912-634-3104
Contact: Jim Motos
E-mail: jmotos@rich.com
Web site: www.richs.com
Products/Services supplied: Seafood and Appetizers.



Royal Textile Mills, Inc.
PO BOX 159 - 929 Firetower Road
Yanceyville, NC 27379
Phone: 800-334-9361
Fax: 800-934-9360
Contact: Patty Riley
E-mail: priley@dukeathletic.com
Web site: www.dukeathletic.com
Products/Services supplied: T-Shirts, Shorts, Briefs, Long Underwear, Hoods & Neck Gaitors, Sports Accessory Products
Represented by: Chilton Marketing Company



Ruiz Foods
501 S. Alta Avenue
Dinuba, CA 93618
Phone: 312-560-6256
Fax: 847-512-0935
Contact: Ed Shabaz
E-mail: eds@ruizfoods.com
Web site: www.ruizfoods.com
Products/Services supplied: Frozen Mexican Snacks and Entrees (Tamales, Quesadillas, Tornadoes, Burritos, Taquitos, Enchiladas, Chili Rellenos, Cheesecake Bites).
Represented by: Dunham & Smith



S&K Sales Co.
2500 Hawkeye Ct.
Virginia Beach, VA 23452
Phone: 757-460-8888
Fax: 757-468-1672
Contact: Richard T. Ray
E-mail: rray@sksales.com
Contact: Richard Steinberg
E-mail: rsteinberg@sksales.com
Contact: William Poole
E-mail: bpoole@sksales.com
Contact: John W. Eakin
E-mail: jeakin@sksales.com
Web site: www.sksales.com
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Racine, WI 53403-2236
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Fax: 262-260-4576
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E-mail: djbochni@scj.com
Web site: http://www.scjohnson.com/products/
Products/Services supplied: Pledge, Glade, Oust, Armstrong, Zip Loc, Windex, Drano, Shout, Scrubbing Bubbles, Vanish, Raid, Off.
Represented by: D&S and SMI



Sanford Brands
3028 Dillion St.
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Fax: 888-658-3917
Contact: Sean Collins
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Sandpiper of California
687 Anita St.
Chula Vista, CA 91911
Phone: 619-424-2224
Fax: 619-423-9599
Contact: John Hewett
E-mail: john@pipergear.com
Web site: www.pipergear.com
Products/Services supplied: Sandpiper of California is the Manufacturer of quality Backpacks that are sold to the Exchanges. We have various Models and Styles for the consumer to select what Backpack is needed for any Mission.



Sara Lee Food and Beverage
4680 Parkway Drive, Suite 305
Mason, OH 45040
Phone: 513-204-4900
Fax: 513-770-0569
Contact: Keith Eubank
E-mail: keith.eubank@saralee.com
Web site: www.saralee.com
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Represented by: Overseas Service Corporation



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One Persnickety Place
Plymouth, WI 53073
Phone: 920-898-8484
Fax: 920-893-5681
Contact: Jim Besiada
E-mail: jim.besiada@sargento.com
Web site: www.sargento.com
Products/Service supplied: Sargento Natural Cheese, Finisher's Salad and Potato toppings.
Represented by: Dunham & Smith Agencies
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Fax: 904-292-9227
Contact: Richard S. Sarvis
E-mail: richard.sarvis@sarvisinc.com
Contact: Bob Alexander
E-mail: bob.alexander@sarvisinc.com
Contact: Theresa Alexander
E-mail: theresa.alexander@sarvisinc.com
Web site: www.sarvis.com
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Schering Plough Healthcare
3 Connell Dr. - 8th Fl.
Berkeley Heights, NJ 07922
Phone: 972-759-2102
Fax: 561-242-1012
Contact: Brian Douglas
Represented by: Overseas Service Corporation

Schick
8515 Countrybrooke
Lutherville, MD 21093
Phone: 410-825-8131
Fax: 410-825-1446
Contact: Laura Hughes
E-mail: Laura.hughes@energizer.com



Schreiber Foods, Inc.
(Anstar Sales & Marketing)
3200 N. Hayden Rd. - Ste. 275
Scottsdale, AZ 85251
Contact: Bill Anderson
Phone: 480-945-9978
Fax: 480-945-9979

Serta International
2600 Forbs Avenue
Hoffman Estates, IL 60192
Phone: 847-645-0200
Fax: 847-747-0558
Contact: Lou Leyva
E-mail: Lleyva@sertanational.com
Web site: serta.com
Products/Services supplied: Serta products which include- Perfect Day, Vera Wang, Perfect Sleeper, Pure Response Memory Foam and Sertapedic Mattresses.
Represented by: Marketing Plus (972) 721-9755



Shasta Sales, Inc.
325 Saddle Creek Circle
Roswell, GA 30076
Phone: 770-993-3793
Fax: 770-9932894
Contact: Dusty Shuman
E-mail: dshuman@shastafoodservice.com
Web site: nationalbeverage.com
Products/Services supplied: Shasta Sales, Inc. is highly innovative, offering it unique as a pace-setter in the changing soft-drink industry. Its lineup of refreshment products consisting of - energy drinks, recently-introduced NutrFizz fortified powders and supplements, and functionally enhanced juices and waters - are geared toward the lifestyle/health-conscious consumer.
Shasta(R) - RipIt (R) Energy Fuel Drinks Faygo(R) - Everfresh(R) and LaCroix(R)- Crystal Bay (R)- Cascadia (R) are aligned with products to make Shasta Sales, Inc. America's Flavor-Favorite - soft-drink company. Fun, Flavor, Vitality and Value... The Shasta Way !!!
Represented by: Overseas Service Corporation



Snyder's of Hanover, Inc.
1250 York Street; PO Box 6917
Hanover, PA 17331-0971
Phone: 800-233-7125
Fax: 717-632-7207
Contact: John Killion
E-mail: johnk@snyders-han.com
Web site: www.snydersofhanover.com
Products/Services supplied: Snyder's of Hanover Pretzels Snyder's of Hanover Tortilla Chips Snyder's of Hanover MultiGrain Snacks Snyder's of Hanover EatSmart Snacks Snyder's of Hanover Organic Pretzels Padrinos Tortilla Chips Jay's Potato Chips Jay's Pretzels O-Ke-Doke Popcorn Kruncher's Brand Potato Chips
Represented by: Dixon Marketing, Inc.

SOLO
Solo Cup
1660 Old Deerfield Rd.
Highland, IL 60035
Contact: Joe DiMichele
Phone: 847-579-3407
Fax: 847-579-3380
E-mail: joseph.dimichele@solocup.com



Sony Electronics, Inc
960 Mapunapuna Street
Honolulu, HI 96819
Phone: 757-644-4012
Fax: 1-757-644-4032
Contact: Bob Berg
E-mail: robert.berg@am.sony.com
Web site: www.sony.com
Products/Services supplied: Bravia Televisions - Vaio computers - Home Audio - Home Video - Portable Audio and accessories - Camcorders - Digital Still Cameras - Car Audio - Blank Media. Full service consumer electronics manufacturer and distributor to military exchanges worldwide and on the military intranet shopping sight.
Represented by: Specialized Marketing International



Specialized Marketing International
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Dallas, TX 75247
Phone: 800-527-5235
Fax: 800-828-0193
Contact: John Gibson
E-mail: gibson@smidallas.com
Web site: www.smidallas.com
Products/Services supplied: Specialized Marketing International (SMI) Serves leading manufacturers in providing comprehensive sales, marketing, and supply chain management services-throughout the global military exchange market. From program development / refinement to retail execution around the world- SMI has all bases covered. SMI leverages advanced information management systems that have been developed in alignment with the resale service commands (AAFES, NEX, MCEX, CGES, VCS) pairing technically advanced systems with an enthusiastic team of employee-owners. Contact us: Jed Becker jbecker@eurpacnwtk.com (203-847-0800 ext. 303) or: John Gibson gibson@smidallas.com (1-800-527-5235 ext.108).



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30 Eagleville Rd.
Eagleville, PA 19403
Phone: 610-631-0600
Fax: 610-631-0712
Contact: Loring Grove
E-mail: lgrove@streamlight.com
Web site: www.streamlight.com
Products/Services supplied: Streamlight is committed to providing you with lights to give you every advantage. tough, durable, virtually indestructible. Flip top filters that preserve night vision. Laser assist for accurate aiming. Patented shock-proof xenon bulbs.
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325 Bic Drive
Milford, CT 06461
Phone: 203-877-4281 x1732
Fax: 203-783-7732
Contact: Chuck deNicolo
E-mail: denicolo_c@subway.com
Web site: www.subway.com
Products/Services supplied: Subway Sandwich and Salad Franchise.



Sun Products Corp.
38 Black Twig Place
Stamford, CT 06903
Phone: 203-355-9294
Contact: Bob Fogel
E-mail: bob.fogel@sunproductscorp.com
Web site: www.sunproductscorp.com
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Represented by: Continental Sarvis



Sunny Delight Beverages Co.
4747 Lake Forest Dr.
Blue Ash, OH 45242
Phone: 513-483-3363
Fax: 513-483-3396
Contact: Russ Mill
E-mail: russ.mills@sunnyd.com
Products/Services supplied: Sunny Delight Beverages include SunnyD and SunnyD Orange Blends.



Swisher International, Inc.
459 East 16th Street
Jacksonville, FL 32206
Phone: 800-874-9720
Fax: 800-628-4675
Contact: Ed Denk
E-mail: edenk@swisher.com
Web site: www.swisher.com
Products/Services supplied: Swisher Sweets King Edward Cigars Optimo Cigars BlackStone Pipe-Tobacco Cigars Sante Fe Cigars Mail Pouch Chew Lancaster Chew Chattanooga Chew Kayak Moist Snuff Silver Creek Moist Snuff Redwood Moist Snuff Navy & Railroad Mills Dry Snuff. Visit www.swisher.com for more corporate information, games, or to receive special offers from our mailing list.



Tactical Gear Distributors, Inc.
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Raeford, NC 28376
Phone: 866-529-5575
Fax: 910-875-3797
Contact: Matt Hodges
E-mail: matt@tacticalgeardistributors.com
Web site: www.tacticalgeardistributors.com
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Twinz
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Walpole, MA 02081
Phone: 508-660-1993
Fax: 508-660-8816
Products/Services supplied: This facility offers one stop shipping and storage solutions for consolidating frozen products.



Tyson Foods, Inc.
P.O. Box 22020, CP651
Springdale, AR 72764-2020
Phone: 479-290-8190
Fax: 479-290-7947
Contact: Fletcher Dawson
E-mail: fletcher.dawson@tyson.com
Contact: Dennis Jones
E-mail: dennis.jones@tyson.com
Web site: www.tysonfoodsinc.com
Products/Services supplied: Processors and packers of protein products under the Tyson, Tastybird, Jordon and Wright's brands. Product assortment includes fresh poultry/beef/pork, ready to eat frozen poultry, ready to cook poultry/beef/pork, roasted chicken; Cornish hens; refrigerated dinner meats/ingredient meats/bacon/lunchmeat; chilled packaged meats and cheeses; shelf stable protein products.



U.S. Allegiance, Inc.
63075 NE 18th St.
Bend, OR 97701-9981
Phone: 541-330-6282
Contact: Steve Crawford
E-mail: scrawford@ipledge.com
Web site: www.ipledge.com
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DIRECTORY OF MILITARY RESALE SUPPLIERS



U.S. Nutrition
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Ronkonkoma, New York 11779
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Fax: 561-792-2309
Contact: Colleen Davis
E-mail: cdavis@nbty.com
Web site: www.NBTY.COM

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Web site: www.unilever.com



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Represented by: Sarvis, Continental Sarvis & Webco.



United States Sales Corp
P.O. Box 2688
Virginia Beach, VA 23450-2688
Phone: 757-340-4000 Ext.305
Fax: 757-340-5252
Contact: Louis P. Snyder, President / CEO
E-mail: lsnyder@ussalescorp.com
Web site: www.ussalescorp.com

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UPS Supply

Chain Solutions
4455 Stonecraft Blvd.
Chantilly, VA, 20151-1740
Phone: 703-332-6200
Fax: 703-332-6210
Contact: Chriss Kelso
Phone: 214-312-3917
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UTZ Quality Foods, Inc.

900 High Street
Hanover, PA 17331
Phone: 717-637-6644
Fax: 717-637-1058
Contact: Jim Little

Web site: www.utzsnacks.com

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Fax: 1-804-275-0657
Contact: Ed Szymanski
E-mail: lszymanski@voortman.com
Web site: www.voortman.com

Products/Services supplied: Regular & Sugar Free Cookies, packaged Classics, Brick Packs, Roll Packs, Tubs and Bags.



Wahl Clipper

2900 N. Loucst St.
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Fax: 815-625-0091
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Watt / Spohn Universal

13717 Welch Rd
Dallas, TX 75244
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E-mail: belkove@wattspohn.com

Web site: www.wattspohn.com

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Webco General Partnership

3635 Concorde Parkway, Suite 700
Chantilly, VA 20151
Phone: 703-653-1400
Fax: 703-653-1510

Contact: Walter Buckert

E-mail: wbuckert@webcogp.com

Contact: Joe Olding

E-mail: jolding@webcogp.com

Contact: Rick Thomas

E-mail: rthomas@webcogp.com

Contact: Roy Thomas

E-mail: roy_thomas@webcogp.com

Products/Services Supplies: Worldwide sales representation to commissaries, exchanges, veterans canteens and ships afloat stores with unsurpassed specialized service coverage at resale headquarters and at store level.

Webco Hale

2301 Ingleside Road
Norfolk, VA 23513
Phone: 703-653-1451
Fax: 703-991-0607

Contact: Rick Thomas

E-mail: rthomas@webcogp.com

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Systems 2000 (Webco)

3635 Concorde Parkway,
Suite 700
Chantilly, VA 20151
Phone: 703-653-1420
Fax: 703-653-1523

Contact: Tim Ivey

E-mail: tivey@system2k.com

Contact: Adriana Tronto

E-mail: atronto@system2k.com

Products/Services Supplies: Systems 2000 offers manufacturers financial, administrative and marketing services as an efficient vehicle to sell to the Military Resale System.



Welch's

P.O. Box 4126
45 Vine Brook Road
Westford, MA 01886

Contact: John L. Strouse, Group Mgr.
Foodservice, Industrial & Military Dept.

Phone: 978-692-1760

Fax: 978-692-2711

E-mail: jstrouse@welchs.com

Represented by: Overseas Service Corporation

Products supplied: Welch's 100% Grape Juice, jellies, jams dried fruit, fruit snacks, fruit 'n yogurt snacks and fresh grapes.



Wiley X, Inc.
7491 Longard Road
Livermore, CA 94551
Phone: 800-776-7842
Fax: 925-455-8860

Contact: Ray Hill

E-mail: Ray@wileyx.com

Web site: www.wileyx.com

Products/Services supplied: Ballistic/ ANSI certified Sunglasses and Goggles. Flame Resistant/ Combat Gloves

Represented by: Williams & Associates
U.S. Veteran Owned



YUM Brands

5341 Stiles Lane
Pace, FL 32571
Phone: 850-994-1844
Fax: 850-995-1735

Contact: Elizabeth Phillips

E-mail: elizabethphillips@pizzahut.com

Products/Services supplied: Affiliate member whose the parent company for Pizza Hut, Taco Bell, KFC, A&W Long John Silvers and Wing Street



Zicam LLC

8515 Anderson Lake Dr
Scottsdale, AZ 85255
Phone: 952-933-3117
Fax: 952-933-385

Contact: Brenda Keller

E-mail: bkeller@matrixinc.com

Web site: www.zicam.com

Products/Services supplied: Zicam offers efficacious, unique forms of Cold Remedy, Allergy, Cold Sore, Cold & Flu, and Immune Booster products.

Any other important information: Zicam consumer loyalty is 90% repurchase rate. Zicam consumers buy 72% more and spend 100% more per year.

Represented by: Dixon Marketing, Inc



Zojirushi America Corp.

1149 W. 190th Street - Ste. 1000
Gardena, CA 90248
Phone: 972-818-4386
Fax: 972-818-7308

Contact: GET Marketing

Products/Services supplied: Zojirushi products are designed and engineered to perform as well as they look - Rice cookers, Stainless Thermal Carafe Coffee makers and Breadmakers.