

MARKET AT A GLANCE

FISCAL 2015

FACILITIES	OUTLETS	DOLLAR VOLUME (in millions)
CLUBS¹		
Army	142 ²	\$130.4
Air Force	84	160.0 ³
Navy	103 ⁴	137.0
Marine Corps	289 ⁵	217.1 ⁵
Coast Guard	25	5.5
All Services	637	\$650.0
CLASS SIX/PACKAGE STORES⁶		
AAFES Beverage Outlets (including Class Six Stores)	687	\$607.5
NEXCOM Beverage Outlets (including Package Stores)	208	206.2
Marine Corps Package Stores	6	52.9
Coast Guard Stores	64	49.3
All Services	965	\$915.9
EXCHANGE FOOD SERVICE		
AAFES	1,755	\$860.5 ⁷
NEXCOM	506 ⁸	271.6
VCS ⁹	349	170.5 ¹⁰
All Services	2,610	\$1,302.6
EXCHANGE VENDING		
	No. of Machines	
AAFES	20,921	\$62.0
NEXCOM	14,000	49.1 ¹¹
MCCS	5,413	27.8
VCS	3,020	16.2
All Services	43,354	\$155.1
SUBSISTENCE DINING HALLS¹⁰		
Army	194 ¹²	\$750.0
Air Force	259	220.0 ¹³
Navy	279	360.0
Marine Corps	62 ¹⁴	355.8
Coast Guard	373	43.5
DLA Troop Support ¹⁵		400.0
All Services	1,167	\$2,129.3
HOSPITAL FOOD SERVICE		
Military ¹⁶	52	\$68.3
VA Medical Centers	129	111.9
All Services	181	\$180.2
LODGING FACILITIES		
Armed Forces Recreation Centers ¹⁷	5	\$185.0
Army Lodges ¹⁸	18	121.3
Air Force Inns	84	368.5
Navy Lodges	39	77.9
Navy Gateway Inns and Suites ¹⁹	113	271.0
Marine Corps Temporary Lodging ²⁰	22	27.4
Coast Guard Lodging	23	4.8
All Services	304	\$1,085.7
SLOT MACHINE REVENUE		
Army Recreation Machine Program		\$64.5
Air Force Slot Machines		25.8
Total		\$90.3
THE MARKET	5,864	\$6,509.1
Exchange Dividends		
AAFES		\$237.2 million
NEXCOM		\$22.3 million
Marine Corps Exchanges		\$42.0 million
Coast Guard Exchanges		\$2.1 million
Total		\$303.6 million

Note: Subtotals and totals may not add up due to rounding.

1- Clubs and Food, Beverage and Entertainment Facilities (CFBE).

2- Number includes total number of Food and Beverage Operations in the inventory, including Branded Restaurant sales, which due to changes in reporting/accounting processes, this figure may not accurately reflect all Branded Restaurant sales. In cases where a branded restaurant is operating inside another MWR facility, the sales may be reported as part of the facility revenue and not broken out separately.

3- Includes club sales and activity revenues only.

4- Navy branded food concepts only.

5- Includes 42 clubs and 7 full-service restaurants with a combined \$54.5 million in sales, 112 direct-operated QSR, snack bar, mobile restaurants with \$45.2 million in sales, and 128 indirect (third-party-operated) branded restaurants and QSRs with \$117.4 million in sales.

6- Dollar volume figure includes alcoholic beverage sales in all exchange outlets, not only package stores.

7- \$647.8 million in direct sales, \$212.7 million in concession revenues

8- 423 are contracted and 83 are direct-run.

9- Does not include hospital patient feeding.

10- Includes 189 Cafe locations with \$138.2 million and 189 Coffee locations with \$32.3 million.

11- In addition, NEXCOM operates 102 RedBox machines with FY15 sales of \$2.7 million.

12- May not include all contingency operations feeding in Afghanistan and other Southwest Asia facilities.

13- In addition, contractors received \$213 million for operating Food Transformation Initiative venues and dining halls. USAF non-food purchases for dining halls amounted to \$8.4 million.

14- Includes 50 contractor-operated CONUS mess halls.

15- Estimated additional subsistence purchases for military services. Total FY15 DLA Troop Support subsistence purchases for all government agencies was \$2.3 billion.

16- Includes only food service directly operated by individual military services.

17- Includes AFRCs (\$172.5 million) and The New Sanno Hotel (\$9.5 million).

18- Does not include privatized Army lodging (PAL)

19- Includes 71 NGIS with \$245.2 million and 42 Navy Getaways with \$25.8 million in revenues.

20- Includes 14 TLFs with \$27.4 million and 8 recreational lodging facilities with \$5.8 million total sales.