

# America's Top Supermarket Chains

2013 Rank<sup>A</sup>/Company/2013 Sales in Billions/%Change from 2012

2013 Rank	Company	2013 Sales in Billions <sup>F</sup>	% Change from 2012
1	The Kroger Co.	\$98.4	1.8%
2	Safeway Inc.	36.1	0.2%
3	Publix Super Markets	28.8	5.2%
4	Ahold USA <sup>B</sup>	27.1	-2.2%
5	Albertsons LLC	23.0	n/a
6	HEB Grocery Co.	20.0	7.0%
7	Delhaize America <sup>C</sup>	17.1	-1.4%
8	Meijer	15.0	1.5%
9	Whole Foods Market	12.9	10.4%
10	Trader Joe's Co.	10.5	16.7%
11	Bi-Lo Holdings LLC <sup>D</sup>	10.3	5.0%
12	Giant Eagle	9.9	0.0%
13	Aldi	8.0	1.3%
14	Supervalu Inc.	8.9	-0.6%
15	Hy-Vee Food Stores	7.6	5.9%
16	Wegmans Food Markets	6.8	3.0%
17	<b>Defense Commissary Agency*</b>	<b>5.9</b>	<b>-3.6%</b>
18	Great Atlantic & Pacific Tea Company <sup>E</sup>	5.9	-5.8%
19	WinCo Foods	5.4	5.6%
20	Demoulas Market Basket	4.3	10.3%
21	Save Mart Supermarkets	4.3	-4.4%
22	Roundy's Supermarkets	4.0	1.5%
23	Stater Bros. Markets	3.9	1.3%
24	Ingles Markets	3.7	0.5%
25	Golub Corp. <sup>F</sup>	3.5	2.5%

\*DeCA sales reflect the commissary pricing policy of cost plus a 5 percent surcharge (not included in the sales figure above). When reviewing this list, keep in mind that civilian supermarket sales reflect a much higher markup.

**Notes:**

<sup>A</sup> This list includes only chains primarily devoted to food and grocery retailing. It does not include discount store chains such as Wal-Mart Stores Inc. (the U.S. segment of which generated 56 percent of its 2013 sales — roughly \$265.4 billion — from its grocery department, plus another \$32.0 billion in food and beverage sales in its Sam's Clubs division, making it far and away the leading food and consumables retailer in the country) or Costco (with about \$75.1 billion in sales of food, consumables and gasoline); convenience store chains (7-Eleven rings up nearly \$12 billion for merchandise each year); dollar stores (Dollar General generated food and consumables sales of more than \$13 billion in 2013) or food distributors such as SpartanNash (with retail sales of about \$1.3 billion), which operate significant retail supermarket and grocery store chains as well.

<sup>B</sup> Includes Stop & Shop, Giant and Martin's chains.

<sup>C</sup> Includes Food Lion, Hannaford and Bottom Dollar stores.

<sup>D</sup> Includes BI-LO, Harveys and Winn-Dixie chains.

<sup>E</sup> Includes A&P, Food Basics, The Food Emporium, Pathmark, SuperFresh and Waldbaum's stores.

<sup>F</sup> Includes Price Chopper supermarkets.

DeCA sales are FY13. Supermarket sales are for FY closest to DeCA FY13. Some sales figures shown here are estimates.

Source: **Exchange and Commissary News**