## **Resale Snapshot-**

## Resale Snapshot-February 2010\* (\$ in thousands)

| Servic | e          | Feb. 10           | Feb. 09   | Diff.  | FY10 YTD    | FY09 YTD    | Diff.  |
|--------|------------|-------------------|-----------|--------|-------------|-------------|--------|
| AAFES  |            | \$624,680         | \$598,070 | +4.4%  | \$624,680   | \$598,070   | +4.4%  |
| NEXCO  | M          | 192,070           | 177,693   | +8.1%  | 192,070     | 177,693     | +8.1%  |
| MCX    |            | 72,052            | 64,194    | +12.2% | 72,052      | 64,194      | +12.2% |
| VCS    |            | 29,383            | 26,817    | +9.6%  | 29,383      | 26,817      | +9.6%  |
| CGES   |            | 10,790            | 9,099     | +18.6% | 10,790      | 9,099       | +18.6% |
| TOTA   | (exchanges | \$ <b>928,975</b> | \$875,873 | +6.1%  | \$928,975   | \$875,873   | +6.1%  |
| Servic | e          | Jan. 10           | Jan. 09   | Diff.  | FY10 YTD    | FY09 YTD    | Diff.  |
| DeCA   |            | \$450,351         | \$458,122 | -1.7%  | \$2,469,225 | \$2,534,973 | -2.6%  |

\*Notes: Exchange totals are fiscal year-end results.

Fiscal years vary by service, as do computation methods. Sales figures are provided by the services on a monthly basis. Some information provided by the services reflects incomplete sales totals or flash figures. Audited figures are used when provided by the services. Sales figures are approximates and are rounded off. AAFES, NEXCOM and MCX sales totals include gasoline, and fluctuations in prices can impact monthly and yearly performance. Exchange sales totals may not include concession sales. Totals may not agree because of rounding. Navy Exchange sales in the exchange compilation include NEXmart food sales.

## **DeCA Sales Volume** By Region YTD 2010

(\$ in thousands)

| Region      | Fiscal 2010 | Difference |
|-------------|-------------|------------|
| DeCA East   | \$1,153,739 | -3.7%      |
| DeCA West   | \$1,099,318 | -2.3%      |
| DeCA Europe | \$216,168   | +2.2%      |

Total \$2,469,225 -2.6%



**AAFES** 

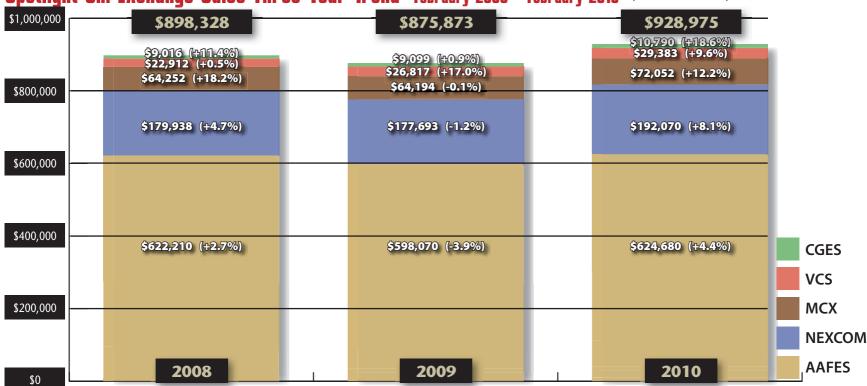
\$624,680 (67.2%) 444 NEXCOM \$192,070 (20.7%) 48.1%

**MCX** \$ 72,052 (7.8%)412.2%

29,383 (3.2%)49.6% **CGES** (1.2%)418.6%

CGES **NEXCOM** (+8.1%) AAFES

## Spotlight On: Exchange Sales Three-Year Trend February 2008 - February 2010 (\$ in thousands)



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