

Fiscal 2009 Million-Dollar Vendors

Marine Corps Headquarters Personal and Family Readiness Division (PFRD), Manpower and Reserve Affairs Department, the headquarters office of the Marine Corps Exchanges (MCX), has reported that 82 vendors provided \$1 million or more in products and services to MCXs from Feb. 1, 2009 to Jan. 30, 2010, the 12-month period constituting fiscal 2009. The fol-

lowing list, ranked by fiscal 2009 dollar volume, provides a comparison with fiscal 2008 and fiscal 2007 ranks. In some cases, in which two divisions of a single company did more than \$1 million in business with MCXs, the divisions are listed separately and marked with an asterisk (*). Excluded from the list are government agencies with which MCX did business.

'09	'08	'07	VENDOR NAME	FY09 SALES	'09	'08	'07	VENDOR NAME	FY09 SALES	'09	'08	'07	VENDOR NAME	FY09 SALES
1	5	58	McLane Co.	\$35,635,940	30	51	53	Coastal Beverage Co.	\$3,105,356	59	63	51	Fechheimer Brothers	\$1,654,883
2	1	1	Softland International	20,615,487	31	65	67	Anheuser-Busch Inc.	3,058,129	60	73	75	WLXT LLC	1,593,187
3	2	3	C.R. McMullen Co. Inc.	13,654,522	32	45	50	Crest Beverage LLC	3,039,238	61	40	-	Hallmark Marketing Corp.	1,576,841
4	6	8	Ingram Micro	13,356,652	33	33	32	Wolverine Worldwide Inc.	2,900,864	62	76	80	McClay Distributors Inc.	1,555,584
5	9	14	Sony Electronics	11,046,068	34	29	29	Vanguard Industries West Inc.	2,900,849	63	78	-	Royal Textile Mills Inc.	1,502,434
6	7	9	Officers' Equipment Co.	8,792,592	35	38	33	Nike Inc.	2,875,759	64	59	70	Danner Inc.	1,478,728
7	8	6	M.J. Softe Co.	7,970,101	36	36	34	Markstein Beverage	2,738,264	65	43	31	Southern Wine & Spirits of California	1,469,612
8	11	-	Synnex Corp.	7,393,752	37	39	39	John Lenore and Co.	2,698,925	66	69	61	Hanes Brands	1,414,206
9	14	40	Eurpac Warehouse Sales	6,981,381	38	26	17	Whirlpool Corp.	2,570,729	67	66	74	ASICS America Corp.	1,387,381
10	4	4	Coastal Wholesale Grocery Inc.	6,720,531	39	12	12	U.S. Smokeless Tobacco Brands	2,478,991	68	52	38	Lancôme Inc.	1,364,871
11	31	24	Coca-Cola Enterprises and Coca-Cola Bottlers	6,378,151	40	46	41	Minges Bottling Group	2,478,176	69	74	89	Kingform Cap Co.	1,342,137
12	16	20	Procter & Gamble	6,124,391	41	41	30	Henry's LLC	2,470,802	70	80	-	Camelbak Products Inc.	1,329,319
13	22	23	Tactical Gear Distributors	5,157,862	42	30	37	Danny Laulom	2,406,072	71	67	57	Simmons Manufacturing Co.	1,289,639
14	15	15	Sharp Electronics Corp.	4,946,274	43	50	-	Hawaiian Isles Distributors	2,371,358	72	64	54	Bose Corp.	1,254,656
15	37	-	Toshiba America Information	4,893,478	44	42	27	New Balance Athletic Shoes	2,331,238	73	-	-	Dr Pepper Snapple Group	1,220,297
16	13	16	Frito-Lay Inc.*	4,666,032	45	-	-	The Singer Group Inc.	2,313,577	74	68	69	Service Distributing Inc.	1,214,061
17	3	2	Core Mark International	4,442,499	46	-	-	The Soco Group Inc.	2,299,930	75	-	-	Canon USA Inc.	1,211,667
18	32	46	Pat Derosé Food Dist.	4,333,928	47	25	22	Quiksilver	2,198,231	76	72	84	Gold Coast Wholesale	1,190,867
19	21	21	LB&B	4,103,807	48	81	52	International Distillers and Vintners	2,158,456	77	88	64	Master Lock Co.	1,166,228
20	28	26	Nintendo of America Inc.	4,068,410	49	-	-	Jumbo Foods	2,078,695	78	79	79	Paradise Beverages Inc.	1,162,285
21	10	10	Coach Inc.	3,967,929	50	53	49	Panasonic Consumer Electronics	2,030,371	79	94	-	Oakley Sales Corp.	1,150,085
22	18	13	Quaker Oats Co. (QTG)*	3,936,231	51	35	43	Ashley Furniture Industries	2,014,321	80	-	-	O'Rourke Sales Co.	1,147,796
23	70	-	Samsung Electronics	3,921,366	52	75	81	Ellett Brothers	1,835,427	81	87	-	K P Sports	1,081,449
24	23	-	R.A. Jeffreys Distributing Co.	3,918,723	53	62	62	Kraft Foods	1,827,358	82	77	-	Sheralven Enterprises Ltd.	1,034,431
25	17	11	T&J Jewelry	3,478,222	54	61	42	Estée Lauder	1,801,645					
26	20	25	Dasco Manufacturing Co.	3,457,581	55	58	45	JVC Consumer Electronics	1,789,381					
27	-	-	Lehman Foods Fresh & Ready	3,330,445	56	44	18	JVC Company of America	1,780,806					
28	24	-	Source Interlink Distribution	3,203,736	57	56	73	Gear For Sports	1,696,051					
29	34	55	Pepsi Bottling Group*	3,180,606	58	47	47	Mercury Luggage Manufacturing Co.	1,663,039					

* Denotes companies with multiple divisions listed.

Note: The MCX has excluded oil companies from this year's list. Totals brought to nearest dollar.

Source: MCX