



EXCHANGE

ARMY & AIR FORCE EXCHANGE SERVICE

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3911 South Walton Walker Blvd.
Dallas, TX 75236-1598
(214) 312-1101
Fax: (214) 312-3000

AAFES-OPERATED RESTAURANTS

WORLDWIDE RESTAURANTS

as of May 2018

Signature Brands	76
Generic-Direct	35
Name-Brand Fast Food	822
Theaters	76
School Feeding	78
Plants	7
Culligan Home Delivery	10
Total Direct Operations	1,104

CONCESSION OPERATIONS

Concession-Generic	239
Concession-NBFF	376
Total Concession Operations	615

TOTAL: 1,719

SIGNATURE BRAND RESTAURANTS (76)

American Eatery	15
Anthony's Pizza	41
Main Street Xpresso	13
Robin Hood	3
Specialty Express Products	4

NBFF RESTAURANTS (1,198) (INCLUDES NBFF CONCESSION)

Arby's	32
Auntie Anne's	5
Baskin-Robbins	30
Blimpie	5
Boston Market	18
Bruster's	1
Bun D.	10
Buffalo Wild Wings	1
Burger King	156
California Tortilla	1
Charley's Grilled Subs	98
Cold Stone Creamery	2
Chipotle	2
Dairy Queen	2
Denny's	1
Dickey's Barbecue Pit	2

HEADQUARTERS PERSONNEL

DIRECTOR/CEO

Tom Shull
(214) 312-3551

PRESIDENT AND CHIEF MERCHANDISING OFFICER

Ana Middleton
(214) 312-3351

EXECUTIVE VICE PRESIDENT AND CHIEF OPERATING OFFICER

David Nelson
(214) 312-3663

EXECUTIVE VICE PRESIDENT

Philip Stevens
Chief Administration Officer
(214) 312-2561

SENIOR VICE PRESIDENT, SERVICES AND FOOD

Trinidad Saucedo
(214) 312-6590

VICE PRESIDENT, FOOD AND THEATER OPERATIONS

Mike Deerhake
(214) 312-2345

VICE PRESIDENT, SPECIALTY STORES / CONSUMABLES DIVISION

Eric Sidman
(214) 312-3212

FOOD OPERATIONS GROUP

DIRECTOR, FOOD PROGRAMS

Darrin McCready
(214) 312-6378

ASSISTANT DIRECTOR, RESTAURANT DEVELOPMENT

Hector Ortiz
(214) 312-6681

FOOD PLANT OPERATIONS MANAGER

Don Henson
(214) 312-3923

SENIOR RESTAURANT PROGRAM PLANNERS

Jon Walters
(214) 312-6457

Adrian Hinson
(214) 312-4651

Patrick Rowlett
(214) 312-4447

Craig Masek
(214) 312-2235

SCHOOL NUTRITION PROGRAM SPECIALIST

Dora Rivas
(214) 312-2238

EXCHANGE FOOD SERVICE

Fiscal 2017 Year-End Sales:

\$903.1 million

\$642.6 million direct sales

\$260.5 million concession sales

Schools	\$15.6 million
Theaters	\$16.5 million
Plant Operations	\$23.2 million

FOOD CONTRACT GROUP

PURCHASING MANAGER

Connie Bartee
(214) 312-3146

Domino's Pizza	43	Papa John's	8
Dunkin' Donuts	31	Pizza Hut	58
Einstein Bros. Bagels	20	Pizza Inn	4
Freshens	4	Popeyes Chicken	81
Frosts	2	Qdoba	14
Sweet Frog Yogurt	1	Quiznos	3
Green Beans Coffee	29	Rice King	1
Healthy Pizza Company	1	Sarku	4
Jack in the Box	1	Seattle's Best	1
Jersey Mike's	1	Smashburger	1
Jimmy John's	7	Smoothie King	11
Johnny Rockets	1	Smoked House BBQ	1
Johnny's Pizza	1	Sushi Place	1
KFC	5	Starbucks	90
Krispy Kreme	1	Subway	234
McAlister's Deli	1	Taco Bell	76
McDonald's	3	Taco John's	3
Manchu Wok	14	Thang Long Asia	1
Menchies	1	Tim Horton's	4
Marco's Pizza	2	Texas Road House	1
Muscle Maker Grill	2	Wing Zone	6
Panda Express	5	World of Beer	1