

Government Food Service

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A Trio of Prime Vendor Programs

Achieving Savings on Prices for Goods and Services

There are three prime vendor programs available to federal foodservice customers: the Defense Logistics Agency (DLA) Troop Support's Prime Vendor Program [the National Allowance Pricing Agreement (NAPA) and Manufacturer Pricing Agreement (MPA)] is on the subsistence side; the Army's Joint Services Prime Vendor Program (JSPVP) and the Air Force Nonappropriated Fund Prime Vendor III (AF-NAF PVIII) program are on the morale, welfare and recreation (MWR) side. Every year, *Government Food Service* runs an updated list of the manufacturers and processors that work with these programs to serve feeding operations in the military and other government agencies and offer federal customer allowances on purchases. These programs have signed agreements with the manufacturers that create savings for the government on prices for goods and services.

NAPA

Launched in 1996, the National Allowance Pricing Agreement (NAPA) program is designed to leverage the buying power of the government, and to negotiate price discounts based on the combined volume of DLA Troop Support customers. DLA Troop Support negotiates NAPAs directly with the manufacturers and suppliers of food items to take advantage of the commercial practice of offering discounts to volume purchasers.

Under the NAPA program, dining hall/galley managers or procurement officers place food orders through their regular prime vendors. Those food items carry pre-negotiated discounts or allowances authorized for DLA Troop Support's customers by the manufacturers. The DLA Troop Support Subsistence Prime Vendor deducts that allowance from the cost of the item and charges the DLA Troop Support customer the reduced price.

Approximately 50 manufacturers joined the NAPA program in its first year. As of 2014, the number stood at 299 active accounts with 8,500 active items.

In fiscal 2014, DLA Troop Support received \$10.6 million in allowances under the NAPA program, or 3.6 percent, on purchases it made of \$292.3 million.

MPA

The Manufacturer Pricing Agreement (MPA) program was established in 2009 to align with the new pricing criteria implemented for DLA Troop Support's OCONUS Subsistence Prime Vendor program. Under the program, the government agrees to set the Free On Board (FOB) Origin price of the product with the manufacturer, and all other costs are collected by the Subsistence Prime Vendor contractor under its distribution fee.

The program gives the government visibility on the actual price of the products being purchased. There are currently 107 manufacturers in the MPA program. In turn, each participating manufacturer's prices are provided monthly to the Subsistence Prime Vendor contractors operating under the pricing criteria: Anham for Iraq and Afghanistan; Coastal Pacific for Japan, Singapore, Diego Garcia and Philippines; Food Services Inc. for Okinawa; and US Foods International for Korea; Y. Hata for Hawaii; and TWI and Ebrex for Europe. This model will be incorporated into all new OCONUS solicitations and resultant contracts.

DLA Troop Support had not considered it responsible or prudent to implement without allowing industry time to phase-in their business practices to accommodate the new MPA criteria.

DLA Troop Support is actively pursuing and negotiating new proposals. Manufacturers actively negotiating with DLA Troop Support in good faith will not be excluded as suppliers. However, manufacturers who have chosen not to participate will be subject to exclusion as suppliers to DLA Troop Support, based on that choice.

DLA Troop Support awarded the first National Contract in 2014 for chicken. The National Contracts Program is designed to contract for "center-of-the-plate" commodities (beef, chicken, pork, turkey and seafood). The benefits of this program include decreasing direct material costs, purchasing in volume, maintaining fixed prices, use of strategic sourcing, and decreasing DLA's operating costs.

MANUFACTURERS

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Joint Services Prime Vendor Program [JSPVP]

The Joint Services Prime Vendor Program (JSPVP), which falls under the auspices of the Army's Installation Management Command, G9 (Family and MWR Programs), was founded in 1991. The program currently has five contracts (two CONUS and three OCONUS) with foodservice distributors at 245 installations around the world. These distributors provide food and food-related products on a pre-negotiated basis to more than 1,745 nonappropriated-fund (NAF) military MWR activities and exchange foodservice operations.

Business Activities covered by the JSPVP are within the Army, Navy, Marine Corps, Coast Guard, Navy Exchange and other locations, such as the U.S. Military Academy Cadet Mess and the U.S. Naval Academy Midshipmen's Mess. In fiscal 2013, program purchases exceeded \$162.7 million and resulted in a combined savings of \$22.5 million through negotiated contract savings, rebates and off-invoice discounts. The JSPVP is constantly looking to expand the program, and add additional manufacturers and products.

The rebate and deviated-cost programs saved participants over \$2.8 million in 2012, with over 153 manufacturers offering allowances. A list of all deviated pricing and rebate items and manufacturers is available for all business activities enrolled in the program.

The National Product Consolidation Program (NPCP) is now in the fifth wave. The NPCP is successfully leveraging Army purchasing power and simplifying the purchasing process by standardizing products and focusing purchasing power on fewer manufacturers and items. The goal of the NPCP is to obtain the best possible pricing for the benefit of our service members and their families. All JSPVP participants are eligible to participate in the NPCP, but Army participation, by way of an Operations Order, is mandatory.

JSPVP participants include MWR and exchange foodservice outlets at:

- 101 Army Installations
- 72 Navy Installations
- 13 Navy Exchange units
- 20 Navy Lodges
- 22 Marine Corps Installations
- 9 Coast Guard Installations
- 8 Other locations

The following is a month-by-month comparison between fiscal 2012 and 2013 of the total manufacturer allowances, including both rebates and deviations that show the cost effectiveness of the JSPVP Program.

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Fiscal 2012 Manufacturer Allowance Savings

October	\$238,595
November	\$227,395
December	\$238,703
January	\$232,812
February	\$233,490
March	\$230,826
April.	\$240,752
May.	\$234,276
June.	\$235,143
July	\$234,810
August.	\$219,433
September.	\$234,876
TOTAL	\$2,801,111

Fiscal 2013 Manufacturer Allowance Savings

October	\$241,819
November	\$230,467
December	\$241,928
January	\$235,958
February	\$236,645
March	\$233,945
April.	\$244,005
May.	\$237,442
June.	\$238,321
July	\$237,983
August.	\$222,391
September.	\$238,051
TOTAL	\$2,838,955

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Air Force Nonappropriated Fund [AFNAF] Prime Vendor [PV] Program

The Air Force Services Nonappropriated Fund (AFNAF) Prime Vendor Program, established in September 1991, operates under the Air Force Material Command, Directorate of Services, Operations Division, Food and Beverage Branch in San Antonio, Texas. Currently, AFMC/SV partners with seven foodservice distributors to provide prime vendor support to 402 Air Force NAF food and beverage and lodging operations on 71 installations worldwide. In fiscal 2014, prime vendor purchases totaled over \$66.2 million, bringing total purchases over the past 24 years to \$1.73 billion.

Over the years, a key component of the NAF prime vendor program was the NAF Rebate Program. Effective June 1, 2014, the Rebate Program converted to an AFNAF Deviation Program. For the last eight years, the program used a third-party company to centrally track and bill-back food manufacturers for its food operators worldwide. AFNAF believes it is time to change and align with industry and to allow our NAF food and beverage operators worldwide to start receiving their discounts on food/beverage products at the time of delivery to their backdoor, similar to industry. AFNAF is eager to embrace this new process and broadcast to our food operators globally that they will receive these manufacturer discounts at the time of delivery, which is off invoice and basically real-time savings.

AFNAF established agreements with more than 76 food manufacturers under this new model and continues to work with others to provide its customers with the best prices for their food products. AFNAF knows this new process will take a while to launch completely; however, the AFNAF prime vendor team is committed to working with the food manufacturers and prime vendor distributors to make the transition as smooth as possible. The allowance program earned \$437,945 in fiscal 2014 and has returned over \$4.7 million in allowances to the field since the inception of the program in 2000.

Purchases

1991	\$353,112.18
1992	\$13,593,080.22
1993	\$21,688,344.87
1994	\$24,434,299.65
1995	\$26,265,420.75
1996	\$28,395,068.04
1997	\$40,584,194.19
1998	\$46,287,062.56
1999	\$47,645,911.08
2000	\$51,555,273.89
2001	\$49,068,851.00
2002	\$48,254,664.99
2003	\$53,551,116.56
2004	\$59,554,401.76
2005	\$58,152,287.59
2006	\$55,086,621.00
2007	\$58,864,702.99
2008	\$64,368,289.00
2009	\$67,941,123.00
2010	\$66,617,075.67
2011	\$71,606,244.04
2012	\$73,640,914.74
2013	\$63,865,930.86
2014	\$66,254,296.74
Total . . .	\$1,157,628,287.37

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• 1-9 •

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ARMOUR-ECKRICH LLC

(See John Morrell Food Group)



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Passion for good food

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www.charliespride.com

CHATTANOOGA BAKERY INC.

NAPA 900 Manufacturers Rd.
Chattanooga, TN 37405
Tory Johnston
(423) 267-3351 Fax (423) 266-2169
toryj@moonpie.com
NAPA Number: 0265

THE CHEESECAKE FACTORY BAKERY

NAPA/ MPA 26950 Agoura Rd.
Calabasas Hills, CA 91301
AFNAF (818) 871-3000
JSPVP Tony Gressak
8136 Constantine Dr.
Huntington Beach, CA 92646
(818) 871-3260 (818) 472-6491
tgressak@thecheesecakefactory.com
www.thecheesecakefactorybakery.com
NAPA/MPA Number: 0463

CHEF'S CORNER FOODS

NAPA 1787 Sabre St.
Hayward, CA 94545
(866) 698-2433
Grant Kwok (510) 575-2503
grantk@chefscornerfoods.com
NAPA Number: 0481

CHEF'S REQUESTED

NAPA P.O. Box 82096
Oklahoma City, OK 73148
800-256-0259
www.chefsrequested.com
NAPA 0534

CHELTON HOUSE PRODUCTS INC.

NAPA 607 Heron Dr.
P.O. Box 434
Swedesboro, NJ 08085
(856) 467-1600 Fax (914) 333-7521
Jeffrey Bertone
Cell (914) 391-5406
jbertone@cheltonhouse.com
NAPA Number: 0450

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ALLOWANCE DIRECTORY

CLICK ON COMPANY LOGO TO LINK TO ITS WEBSITE

CHEF SOLUTIONS (ORVAL KENT)

AFNAF Rich Newville
JSPVP rich.newville@orvalkent.com
(214) 547-1340 (214) 538-5734
Nancy Clark
(847) 325-7737
nancy.clark@chefssolutions.com
nancy.clark@orvalkent.com

CHICAGO MEAT AUTHORITY

NAPA 1120 W. 47th Pl.
Chicago, IL 60609
(773) 254-3811
Tony Del Nano
(412) 328-9650
tdelnano@chicagomeat.com
NAPA Number: 0574

CHICKEN OF THE SEA

AFNAF Dennis "Fitz" Fitzgerald
Cell (314) 616-5831 Office (636) 527-3155
Corporate Office (858) 597-4517
dfitzgerald@cosintl.com
www.chickenofthesea.com

C.H. GUENTHER & SON/PIONEER FLOUR

NAPA 2201 Broadway
AFNAF San Antonio, TX 78215
(800) 531-7912
Bill Masden III
Cell (770) 533-2491 Fax (210) 444-7271
bmadsen@chg.com
Michael Berres
24 Lona Ct.
Baltimore, MD 21236
(410) 529-5772 Fax (410) 529-5983
mberes@chguenter.com
www.chg.com
NAPA Number: 0173

CHICAGOLAND FOODS

NAPA 9049 Heathwood Cir.
Niles, IL 60714
NAPA Number: 0241

CHINA BLUE INC. (PACIFIC CHOICE BRANDS)

NAPA 4667 E. Date Ave.
Fresno, CA 93725
(559) 237-5583
Mireille Akel (ext. 3570)
NAPA Number: 0455

CHOBANI

JSPVP 201 S. College St., Suite 1660
Charlotte, NC 28202
(585) 355-1718 (704) 945-8499
Cheryl Buckley
cheryl.buckley@chobani.com

THE CITRUS GROUP INC. (MAIN SQUEEZE JUICES)

NAPA/ MPA 5321 Cleveland St., Suite 205
Virginia Beach, VA 23462
(877) 711-7171 (757) 499-5726
Fax (757) 499-4413
Maurita Simonds
citrusms@verizon.net
Joe Wise
Cell (757) 641-2571
joe12311@cox.net
NAPA/MPA Number: 0181

CITY WIDE DISTRIBUTORS

NAPA 701 Zerenga Ave.
Bronx, NY 10473
(516) 317-4701 Fax (718) 518-7504
sam@beactivebrands.com
NAPA Number: 0570

CLABBER GIRL CORP.

NAPA 900 Wabash Ave.
Terre Haute, IN 47807
(812) 232-9446
Mark Rice
2257 Allegany Dr.
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(630) 778-6372 Fax (630) 778-6412
Cell (812) 208-8239
markrice@clabbergirl.com
Mike Fack
(812) 239-9181
mfack@clabbergirl.com
NAPA Number: 0309

CLEAR SPRINGS FOODS INC.

NAPA 1500 E. 4424 N. Clear Lakes Rd.
Buhl, ID 83316
(800) 635-8211
Don Riffle
(208) 543-4316
don.riffle@clearsprings.com
NAPA Number: 0329

CLEMENS FOOD GROUP (FORMERLY HATFIELD QUALITY MEATS)

NAPA/ MPA/ JSPVP 2700 Clemens Rd.
Hatfield, PA 19440
(215) 368-2500
William Flannery
(215) 896-0339 Fax (215) 638-3018
flannery@clemensfoodgroup.com
NAPA/MPA Number: 0211

CLEMENT PAPPAS CO. INC.

NAPA/ MPA One Collins Dr., Suite 200
Carneys Point, NJ 08069
AFNAF (856) 455-1000
JSPVP Steve Hoyser
Cell (585) 216-7854
shoyer@clementpappas.com
Greg Thomas
(410) 203-9230 Cell (443) 812-3744
gthomas@clementpappas.com
NAPA/MPA Number: 0249

CLEMENT'S PASTRY SHOP INC.

NAPA 3355 52nd Ave. #B
Hyattsville, MD 20781
(301) 277-6300
NAPA Number: 0282

THE CLOROX COMPANY

NAPA 1221 Broadway
Oakland, CA 94612
(636) 498-5003
Jim Phelps
jim.phelps@clorox.com
NAPA Number: 0572

THE COCA-COLA CO./MINUTE MAID CO.

NAPA One Coca-Cola Plaza USA 1816B
Atlanta, GA 30313
Sarah Mitchell
Cell (404) 805-9112 Office (404) 676-2279
samitchell@coca-cola.com
www.minutemaid.com
NAPA Number: 0102

NAPA/ MPA COLEMAN NATURAL FOODS
(FORMERLY KING'S DELIGHT
See Perdue Foods)

MPA Number: 0276



CONAGRA FOODSERVICE

NAPA/ MPA 3837 Damascus Rd.
Baldwin, GA 30511
AFNAF Scot Evans
JSPVP Office (706) 282-0844 Fax (706) 282-0845
Cell (706) 416-0008
scot.evans@conagrafoods.com
www.conagrafoodservice.com
NAPA/MPA 0024/0010

CONTINENTAL MILLS INC.

NAPA 18125 Andover Park West
AFNAF Tukwila, WA 98188
JSPVP Bill Hamarman
(206) 816-7118 or (800) 426-0955 (ext. 7118)
Cell 678-525-7259
bill.hamarman@continentalmills.com
Debbie Hitchcock (ext. 7631)
debbie.hitchcock@continentalmills.com
NAPA Number: 0072

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ALLOWANCE DIRECTORY

CLICK ON COMPANY LOGO TO LINK TO ITS WEBSITE

COOKIES FOOD PRODUCTS INC.

NAPA P.O. Box 458
Wall Lake, IA 51466
(712) 664-2437 (800) 331-4995
Fax (712) 664-2675
NAPA Number: 0499
www.cookiesbbq.com

COOPER TEA COMPANY

NAPA 408 S. Pierce Ave.
Louisville, CO 80027
(303) 527-1700 Fax (303) 527-1702
Colleen Norwine
cnnorwine@coopertea.com
NAPA Number: 0547

CORFU FOODS

NAPA/ 755 Thomas Dr.
MPA Bensenville, IL 60106
Anthony Taxakis
(630) 595-2510 Fax (630) 595-6134
ataxakis@corfufoods.com
NAPA/MPA Number: 0478

COSTA MACARONI CO. (PASTA)

JSPVP Buzz Weisman
(800) 433-7785 Fax (323) 225-1667
Cell (818) 620-5888
buzz@costapasta.com
buzz@pastabycosta.com
Steven Zoccoli
(323) 864-6991
steven@costapasta.com

COUNTRY PURE FOODS INC.

NAPA 681 West Waterloo Rd.
JSPVP Akron, OH 44314
Paul Ponsot
510 Christopher Dr.
North Barrington, IL 60010
(847) 842-6851 Fax (same as phone)
paulp@juice4u.com
NAPA Number: 0125

CRABWORKS

NAPA 1936-201 Tara Ct.
Greenville, NC 27858
(919) 820-3084
Nick Crabtree
(919) 820-0338 Fax (888) 786-1552
nick@crabworksfoods.com
nick@crabtreefoodgroup.com
NAPA Number: 0436

CUISINE INNOVATIONS LLC.

NAPA 1920 Swarthmore Ave. #1
Lakewood, NJ 08701
(732) 730-9310
Dawn Alvarez
(609) 304-3951
dalvarez@cuisinellc.com
NAPA Number: 0422



CUISINE SOLUTIONS INC.

NAPA/ 1501 Moran Rd.
MPA Sterling, VA 20166
AFNAF Elizabeth (Lauer) Fuller
JSPVP (703) 270-2990 Fax (703) 270-2994
Cell (571) 236-7288
efuller@cuisinesolutions.com
Broker: Bay to Bay Foodservice
Judy Chernesky
Cell (757) 580-5915
judy@baytobayfoodservice.com
www.cuisinesolutions.com
NAPA/MPA Number: 0271



CUSTOM CULINARY INC.

NAPA/ 2505 S. Finley Rd.
MPA Lombard, IL 60148
AFNAF (800) 621-8827 (630) 928-4898
JSPVP Fax (630) 928-4899
Paula Brown
7118 Spada Rd.
Snohomish, WA 98290
Office (360) 568-8673 Cell (425) 239-0596
Fax (360) 563-2724
pbrown@customculinary.com
www.customculinary.com
NAPA/MPA Number: 0087

• D •



DANNON CO. INC. (FOOD SERVICE DIVISION)

NAPA 100 Hillside Ave. 3rd Fl.
AFNAF White Plains, NY 10603
JSPVP (914) 872-8400
Eric Jeanette
Cell (201) 819-0345 Office (732) 761-9040
eric.jeanette@dannon.com
www.dannonfoodservice.com
NAPA Number: 0026

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DAN'S PRIZE INC.

NAPA 930 Interstate Ridge Dr.
Gainesville, GA 30501
(770) 503-1881 (800) 233-5845
Fax (770) 503-7714
Bruce Graham
bmraham@dansprize.com
www.dansprize.com
NAPA Number: 0347

DAWN FOOD PRODUCTS

NAPA 3333 Sargent Rd.
Jackson, MI 49201
(517) 789-4400 (800) 248-1144
NAPA Number: 0402

DEAN FOODS/MORNINGSTAR FOODS/ WHITEWAVE FOODS

NAPA 2711 N. Haskell Ave.
AFNAF Dallas, TX 75204
JSPVP (214) 303-3400
www.deanfoods.com
NAPA Number: 0133

DEL MONTE FOODS

NAPA P.O. Box 193575
AFNAF San Francisco, CA 94119-3575
JSPVP Michael MacMurdo
123 Jenny Lynn Dr.
Aliquippa, PA 15001
(724) 774-4328 Fax (724) 774-4329
michael.macmurdo@delmonte.com
www.delmonte.com/foodservice
NAPA Number: 0114

DEL REAL FOODS

NAPA 11041 Inland Ave.
Mira Loma, CA 91752
(951) 681-0395 Fax (951) 749-0185
Herb Bowden
rdonnelly@sadlersbbq.com
NAPA Number: 0512

DEVault FOODS

NAPA One Devault Ln.
P.O. Box 587
Devault, PA 19432
(610) 644-2536 Fax (610) 644-2527
Jim Sloan
Cell (610) 420-9031
jsloan@devaultfoods.com
Bill Irwin (ext. 3333)
birwin@devaultfoods.com
NAPA Number: 0091

DIANNE'S FINE DESSERTS & APPETIZERS INC.

AFNAF 4 Graf Rd.
JSPVP Newburyport, MA 01950
(800) 435-2253 (978) 462-3248
Bill Nicgorski
(803) 201-4260
william.nicgorski@diannesfinedesserts.com

ALLOWANCE DIRECTORY

CLICK ON COMPANY LOGO TO LINK TO ITS WEBSITE

DISPENSER BEVERAGES INC.

NAPA 4307 Vineland Rd., Suite H-9
Orlando, FL 32811
Scott Riel
Office (888) 354-5525 Fax (510) 357-9500
Cell (925) 337-7780
s.riel@dispenserbeverages.com
NAPA Number: 0550

DOLE PACKAGED FOODS

NAPA 1 Dole Dr.
AFNAF Westlake Village, CA 91362
Gregg Ernst
(770) 437-8021
Cell (678) 640-4947
gregg.ernst@doleintl.com
www.dolefoodservice.com
NAPA Number: 0284

DON'S FOOD PRODUCTS

NAPA 4461 Township Line Rd.
Schwenksville, PA 19473
(484) 991-1000 (888) 321-3667
Fax (484) 991-1011
Carl Cappelli
ccappelli@donssalads.com
NAPA Number: 0328

DUTY BOUND LLC

NAPA/ MPA P.O. Box 29584
Presidio of San Francisco
San Francisco, CA 94129-9991
(415) 367-9444 Fax (415) 520-0781
Phil Gioia
pjgioia@dutybound.us
NAPA/MPA Number: 0544

• E •

ECOLAB

JSPVP Lynette Dempsey
370 Wabasha St. North
St. Paul, MN 55102
(800) 352-5326
(651) 293-2570 Fax (651) 293-2682
lynnette.dempsey@ecolab.com
Michele Kennedy
(651) 293-2372
michele.kennedy@ecolab.com

ELAN FOODS INC.

NAPA P.O. Box 13159
Fresno, CA 93794
(559) 486-2011 Fax (559) 486-1312
Richard Saulovich
richard@elanfoodsinc.com
NAPA Number: 0551

EMBER FARMS/NORTH SIDE FOODS

(See Smithfield Foods Company)

EPIC FOODS LLC

NAPA 100-3 Forum Dr., Suite 210
Columbia, SC 29229
Will Kuhne
Office (803) 318-0193
will@epicfoodsllc.com
www.epicfoodsllc.com
NAPA Number: 0540

• F •

FAMILY LOOMPYA CORPORATION

NAPA 2626 Southport Way, Suite F
National City, CA 91950
(619) 477-2125
Alen Enriquez
(619) 477-2125 Fax (619) 477-2127
alenenriquez@familyloompya.com
www.familyloompya.com
NAPA 0533

FED BIZ DEVELOPMENT INC. (DBA FED BIZ FOODS)

NAPA 1661 Riverside Ave. #104
Jacksonville, FL 32204
(904) 470-9649
Dave Huselton
dhuselton@fedbiz-foods.com
NAPA Number: 0552

FERRANTE BROS. INC./NICK'S SAUSAGE CO. (See Clemens Food Group, Formerly Hatfield Quality Meats)

FIABELLA FOODS LLC.

NAPA/ MPA 16 S. Dooley Ave., Suite 1
AFNAF Richmond, VA 23221
Nanine Mattei
(804) 237-5887 Fax (804) 934-5215
nanine@fiabella.com
www.fiabellafoods.com
NAPA Number: 0364

FIRST FOOD COMPANY

NAPA 4561 Leston St.
Dallas, TX 75247
(800) 527-1866 (214) 637-0214
Fax (214) 905-0605
Dial Hogan (ext. 15)
dhogan@fqfood.com
dial.hogan@firstfoodco.com
www.firstfoodco.com
NAPA Number 0130

FISHERY PRODUCTS INTERNATIONAL (See High Liner Foods)

NAPA 20205 U.S. Hwy. 27
Lake Wales, FL 33853
(863) 676-1411 Fax (863) 679-5336
Ron Moulden (ext. 3594)
ron.moulden@citrusworld.com
NAPA Number: 0509

Fontanini®

ITALIAN MEATS
& SAUSAGES

FONTANINI ITALIAN MEATS & SAUSAGES (A Division of Capitol Wholesale Meats Company)

NAPA/ MPA 8751 West 50th St.
AFNAF McCook, IL 60525
(800) 331-6328 (708) 485-4800
JSPVP Fax (708) 401-0316
Anthony (Tony) Gulla
tonyg@fontanini.com
Cell (850) 499-4796 Fax (708) 485-9600
John Bono
johnb@fontanini.com
(708) 485-4800 Cell (616) 292-4410
www.fontanini.com
NAPA/MPA Number: 0169

FOODNET BRANDED PRODUCTS

(See Fiabella Foods)

FOSTER FARMS

NAPA P.O. Box 457
Livingston, CA 05334
(209) 394-7901 (800) 255-7227
(800) 338-8051
Scott Worthington (800) 344-3116 (ext. 4848)
www.fosterfarms.com
NAPA Number: 0504

FPL FOOD LLC

NAPA 1301 New Savannah Rd.
Augusta, GA 30901
(706) 722-2694
Steve Hixon
(706) 922-5516
steven.hixon@fplfood.com
www.fplfood.net
NAPA Number: 0416



FRENCH'S FOOD COMPANY LLC (FORMERLY RECKITT BENCKISER FOOD PRODUCTS DIVISION)

NAPA/ AFNAF 4343 E. Mustard Way
Springfield, MO 65803
JSPVP Christopher J. Riesbeck
P.O. Box 224
Parsippany, NJ 07054-0224
(800) 841-1256 (860) 404-0780
Fax (860) 404-0781
chris.riesbeck@reckittbenckiser.com
frenchsfoods@answer-sys.com
Judy Chernesky
Cell (757) 580-5915
judy@baytobayfoodservice.com
www.frenchsfoodservice.com
NAPA Number: 0049

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ALLOWANCE DIRECTORY

CLICK ON COMPANY LOGO TO LINK TO ITS WEBSITE

FRESCA MEXICAN FOODS LLC

NAPA 11193 W. Emerald St.
Boise, ID 83713
(208) 376-6922 Fax (208) 375-2330
Keith Snyder
ksnyder@frescamex.com
www.frescamex.com
NAPA: 0545

FRITO-LAY

See PepsiCo Foodservice



FURMANO'S FOODS INC.

NAPA/ MPA 770 Cannery Rd.
Northumberland, PA 17857
(800) 952-1111 (570) 473-3516
Fax (570) 473-7367
Frank Furman
frank.furman@furmanos.com
Broker: APS Brokerage & Consulting LLC.
Adrian Simmons
13705 Feather Sound Circle E. #301
Clearwater, FL 33762
(727) 290-6986
www.apsbrokerage.com
NAPA/MPA Number: 0305

• G •

GA FOOD SERVICE

(See Star Foodservice Inc.)

NAPA/ MPA 12200 32nd Court North
St. Petersburg, FL 33716
(727) 573-2211
John Mitchell
4832 Hwy. 162
Hollywood, SC 29449
(843) 556-8686 Fax (843) 556-8219
johnmitchelljr@att.net
johnm@starfoodsusa.com
www.sunmeadow.com
NAPA/MPA Number: 0058

GARDENBURGER

(See Kellogg Sales Co.)

GATORADE

(See Pepsico Foodservice)

GENERAL MILLS CONVENIENCE AND FOODSERVICE

NAPA One General Mills Blvd.
AFNAF P.O. Box 1113
JSPVP Minneapolis, MN 55440
Greg Peters
705 Abby Mist Dr.
St. John's, FL 32259
Cell (207) 776-0468
greg.peters@gennails.com
www.generalmillsfoodservice.com
NAPA Number: 0011

GFF INC. (GIRARD'S FOODSERVICE)

NAPA 145 Willow Ave.
AFNAF City of Industry, CA 91746
JSPVP (323) 724-2519 Fax (323) 726-0934
Vince Hungerford
Cell (714) 595-6277
vinceh@girardsdressings.com
NAPA Number: 0210

GIORGIO FOODS

NAPA/ MPA P.O. Box 96, Blandon Rd.
Temple, PA 19560
(800) 220-2139 (610) 926-2139
Dale Landis
(610) 916-8347 Fax (610) 926-7012
dlandis@giorgiofoods.com
www.giorgiofoods.com
NAPA/MPA Number: 0379

GODSHALL'S QUALITY MEATS INC.

NAPA 675 Mill Road
Telford, PA 18969
(215) 256-8867 (800) 463-7425
(215) 256-9541 Fax (215) 256-4965
Tom McDermott
Cell (314) 882-9358
tommcdermott@godshalls.com
NAPA Number: 0553

GOLDEN CREST

NAPA 2806 Capital St.
Wylie, TX 75098
(972) 941-9588
Ophelia Schlund
(972) 941-9588 Fax (972) 941-9589
ophelia@golden-crest.com
NAPA Number: 0483

GOLDKIST POULTRY

See Lamb Weston (ConAgra)

NAPA GOOD HARBOR FILLET CO.
(See High Liner Foods)

GOOD HEART BRAND SPECIALTY MEATS

NAPA 11122 Nacogdoches Road
San Antonio, TX 78217
(210) 637-1963 Fax (210) 637-1391
Brian Averna
(203) 691-9969
baverna@goodheart.com
NAPA Number: 0477

GOOD HUMOR/BREYERS ICE CREAM (A Division of Unilever)

NAPA 700 Sylvan Ave., Bldg. C1
JSPVP Englewood Cliffs, NJ 07632
Unilever Ice Cream
Joe Paschetto
42 Cedar Hill Rd.
East Longmeadow, MA
(413) 525-4443
joe.paschetto@unilever.com
NAPA Number: 0299

GRAND BRANDS/TRUE LEMON

NAPA 8989 Yellow Brick Rd.
Baltimore, MD 21247
(410) 238-6000 Fax (410) 238-0161
Mike Falvo
michael.falvo@grandbrands.us
NAPA Number: 0287

GREAT WESTERN FOOD COMPANY (Formerly MNM FOODS INC.)

NAPA/ MPA P.O. Box 470083
Fort Worth, TX 76147
(817) 560-2263 Fax (817) 887-5972
www.greatwesternfoods.net
NAPA/MPA Number: 0406

GRECIAN DELIGHT FOODS

NAPA 1201 Tonne Rd.
AFNAF Elk Grove Village, IL 60007
(800) 621-4387 (847) 364-1077
Amy Fattori
(847) 364-2779 Fax (847) 364-1077
Cell (773) 968-9321
afattori@greciandelight.com
Bill Poulos
(847) 364-2347
bpoulos@greciandelight.com
www.greciandelight.com
NAPA Number: 0356

GWALTNEY FOODSERVICE

(See Smithfield Foodservice Group)

• H •

HADLEY FARMS INC.

NAPA/ MPA 47 South Main St.
P.O. Box 1000
Smithsburg, MD 21783
(301) 824-2558 Fax (301) 824-3917
Chris Yeager (ext. 114)
yeager@hadleyfarms.com
NAPA/MPA Number: 0508

NAPA HEBREW NATIONAL
JSPVP (A Division of ConAgra Foods)
(See Conagra Foods Culinary Products)

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ALLOWANCE DIRECTORY

CLICK ON COMPANY LOGO TO LINK TO ITS WEBSITE

H.J. HEINZ (ALSO LEA & PERRINS and PORTION PAC INC.)

NAPA/ 1062 Progress St.
MPA Pittsburgh, PA 15212
AFNAF Heinz North America
JSPVP P.O. Box 57
Pittsburgh, PA 15230
(412) 237-5732 Fax (412) 237-5785/5630
Robert Ripp
Cell (513) 460-5564 Fax (513) 561-0518
bob.ripp@us.hjheinz.com
www.heinz.com
NAPA/MPA Number: 0032

HEATER MEALS (LUXFER MAGTECH INC.)

NAPA/ 2940 Highland Ave., Suite 210
MPA Cincinnati, OH 45212
(800) 503-4483 (513) 772-3071
Fax (513) 772-3269
Tim Hartlage
Direct (513) 407-5585 Cell (513) 309-8164
thartlage@heatermeals.com
NAPA/MPA Number: 0490

HERR FOODS INC.

NAPA 20 Herr Drive
Nottingham, PA 19362
(610) 932-9330 Fax (610) 932-1190
Don Lyle
Cell (540) 553-5316
don.lyle@herrs.com
www.herrs.com
NAPA Number: 0493

HERSHEY COMPANY

NAPA 14 E. Chocolate Ave.
Hershey, PA 17033
Overseas Service Corp.
1100 Northpoint Pkwy., Suite 200
West Palm Beach, FL 33407
(561) 683-4090 Fax (561) 683-4031
Jessica Varnum
jessica.varnum@overseasservice.com
NAPA Number: 0209

HIGH LINER FOODS (COMBINES FISHERY PRODUCTS INT'L, ICELANDIC, USA AND VIKING)

NAPA 183 International Dr.
AFNAF Portsmouth, NH 03801
JSPVP (800) 374-4770
Kristen Trueworthy (978) 766-3357
kristen.trueworthy@highlinerfoods.com
www.highlinerfs.com
NAPA Number: 0338

HIP HOP BEVERAGE CORP.

NAPA 20600 Belshaw Ave.
Carson, CA 90746
(800) 686-3697 (323) 962-5020
Fax (323) 952-5022
Jenny Mendez
ricangirl1001@gmail.com
www.hiphopbev.com
NAPA Number: 0420

HOLTEN MEAT INC.

AFNAF 1682 Sauget Industrial Blvd.
JSPVP Sauget, IL 62206-1454
(618) 337-8400 (800) 851-4684
Fax (618) 337-3292
Rick Greer
(618) 791-2394 (919) 614-2611
rgreer@holtenmeat.com

HOPE'S COUNTRY FRESH COOKIES

NAPA 221 King Manor Dr.
King of Prussia, PA 19406
Roya Horrell
(615) 449-1524 Fax (615) 449-1528
Cell (610) 256-4268
roya@hopescookies.com
NAPA Number: 0248

HORMEL FOODS CORP.

NAPA/ 1 Hormel Pl.
MPA Austin, MN 55912
AFNAF Augie Lengling
JSPVP Office (507) 437-5443 Cell (801) 674-2993
Fax (507) 437-5146
Military Broker: Bay to Bay Foodservice
Judy Chernesky
Cell (757) 580-5915
judy@baytobayfoodservice.com
www.hormelfoodservice.com
NAPA/MPA Number: 0233



SAMBAND OF ICELAND (FORMERLY ICELANDIC USA INC) (See High Liner Foods)

ICELANDIC, USA INC. (See High Liner Foods)

IDAHOAN FOODS LLC

NAPA 357 Constitution Way
Idaho Falls, ID 83402
(208) 542-3700 (800) 635-6100
David Henze
Cell (208) 850-1562
dhenze@idahoan.com
www.idahoanfoodservice.com
NAPA Number: 0539

ILTACO FOODS

NAPA 1376 W. Hubbard St.
Chicago, IL 60642
(312) 421-3000 Fax (312) 421-0774
Warren Shabaz
warren@iltaco.com
www.iltaco.com
NAPA Number: 0501

INHARVEST

NAPA/ 1012 Paul Bunyan Dr. S.E.
MPA Bemidji, MN 56601
(800) 346-7032 Fax (218) 751-8519
Julie Marino (ext. 3520)
Direct (218) 755-8520 Cell (218) 556-9239
juliem@inharvest.com
Chelley Martens
Direct (218) 755-8531
chelleym@inharvest.com
www.indianharvest.com
NAPA/MPA Number: 0464

ISLAND OASIS

NAPA 141 Norfolk St.
Walpole, MA 02081
(800) 777-4752 Fax (508) 553-7867
Bob Drago (ext. 3467)
bdrago@islandoasis.com
NAPA Number: 0557



J&J SNACK FOODS CORP.

NAPA 6000 Central Hwy.
AFNAF Pennsauken, N.J. 08109
JSPVP (856) 665-9533 (800) 486-9533
Steve Taylor (ext. 6612)
(856) 532-6612
Fax (856) 665-6718
staylor@jjsnack.com
Bill Robilio
Cell (901) 409-4726 Office (901) 737-4550
brobilio@jjsnack.com
Jackie Moore
jcmoore@jjsnack.com
(856) 532-6624
www.jjsnackfoodservice.com
NAPA Number: 0075

JACK LINK'S BEEF JERKY

NAPA 1 Snack Food Ln.
Minong, WI 54859
Terry Jones
717 South 1850 East St.
Spanish Fork, UT 84660
(801) 368-5842 Fax (801) 794-0243
terryj@linksnacks.com
NAPA Number: 0384

JANELCO GLOBAL INC. (COFFEE EXPRESS)

NAPA 2323 Bainbridge St., Suite 104
Kenner, LA 70062
(800) 317-3447 (504) 756-3990
Fax (504) 863-3222
Edward Gautier
janelcogl@aol.com
NAPA Number: 0217

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ALLOWANCE DIRECTORY

CLICK ON COMPANY LOGO TO LINK TO ITS WEBSITE

JENNIE-O TURKEY STORE

NAPA 2505 Willmar Ave. SW
AFNAF Willmar, MN 56201
JSPVP Kathy Chalupka
(847) 223-2970
kcchalupka@j-ots.com
Mark Case
Cell (972) 484-0369
mcase@j-ots.com
www.jennieofoodservice.com
NAPA Number: 0375

JIMMY DEAN FOODS/BRYAN FOODS (See Tyson Foods)

JOHN MORRELL FOOD GROUP (A Smithfield Foods Company)

NAPA 4225 Naperville Rd.
AFNAF Lisle, IL 60532
JSPVP Al Smith
Cell (931) 315-9054 Fax (931) 723-6524
allan.smith@jmfg.com
Broker: Acosta Military Foodservice
Mark Matlock
Cell (865) 386-4949
mmatlock@acosta.com
www.johnmorrellfoodgroup.com
NAPA Number: 0025

JOHNSONVILLE SAUSAGE (SELLS TO MILITARY THROUGH ADVANCE PIERRE FOOD COMPANY)

NAPA P.O. Box 906
AFNAF Sheboygan Falls, WI 53085
JSPVP (800) 733-7432
Craig Resnick
(216) 214-1075
cresnick@johnsonville.com
Sarah Babb
(920) 627-3215
sbabb@johnsonville.com
www.johnsonville.com
NAPA Number: 0285

JONES DAIRY FARM

NAPA 800 Jones Ave.
AFNAF Fort Atkinson, WI 53538-0808
JSPVP (800) 635-6637 (920) 563-2431
Bryon Coleman (ext. 230)
bryonc@jonesdairyfarm.com
www.jonesdairyfarm.com
NAPA Number: 0099

J.R. SIMPLOT CO.

NAPA/ 999 Main St., Suite 1300
MPA Boise, ID 83702
AFNAF (208) 336-2110
Tim Long
(502) 742-1094
tim.long@simplot.com
www.simplot.com
NAPA/MPA Number: 0007

J.T.M. PROVISIONS CO. INC. (DBA J.T.M. FOOD GROUP)

NAPA/ 200 Sales Dr.
MPA Harrison, OH 45030
AFNAF Diana Dupont
(800) 626-2308 (ext. 124)
Fax (513) 367-3519
Office (513) 367-4900
Cell (513) 503-6081
dianadupont@jtmfoodgroup.com
Fernando Gonzalez Jr.
(513) 503-6087
fernandogonzalez@jtmfoodgroup.com
www.jtmfoodgroup.com
NAPA/MPA Number: 0175

JUSTICE GOVERNMENT SUPPLY INC.

NAPA 4000 Faber Place Dr., Suite 300
Charleston, SC 29405
Steve Pietro
Cell (954) 559-3038
Office (843) 640-3804 Fax (843) 640-3770
steven@jgsfoods.com
Grady Renville
Cell (612) 840-5025
grady@jgsfoods.com
www.jgsfoods.com
NAPA Number: 0474



KELLOGG SALES COMPANY

NAPA/ One Kellogg Square
MPA P.O. Box 5399
AFNAF Battle Creek, MI 49016-3599
JSPVP (404) 261-1689 Fax (404) 759-2033
Michael Strauss
(757) 685-3324
michael.strauss@kellogg.com
www.kelloggsfoodawayfromhome.com
NAPA/MPA Number: 0002



KEN'S FOODS INC.

NAPA 1 D'Angelo Dr.
AFNAF Marlborough, MA 01752
JSPVP (800) 633-5800
Bob Mancini (ext. 4213) Fax (508) 229-1146
bmancini@kensfoods.com
Tom Deegan
234 Greenbrier Dr.
West Chester, PA 19382
(610) 399-4949 Fax (610) 399-4997
thomasdeegan@comcast.net
Cell (610) 324-4963
Paul Spencer
Cell (404) 263-3833
pspencer@kensfoods.com
www.kensfoodservice.com
NAPA Number: 0122

KENT PRECISION FOODS GROUP (FORMERLY PRECISION FOODS INC.)

NAPA 11457 Olde Cabin Rd.
St. Louis, MO 63141
(314) 567-7400 Fax (314) 567-7421
Kirk Jaudes
kirk.jaudes@kentww.com
www.precisionfoods.com
NAPA Number: 0108

KERRY FOOD & BEVERAGE

NAPA 3330 Millington Rd.
JSPVP Beloit, WI 53511
(800) 244-8724
Andy Solheim
Cell (262) 309-0096
andy.solheim@kerry.com
Pam Herbst
pam.herbst@kerry.com
www.kerry.com
www.kerrygroup.com
NAPA Number: 0391

KERRY PROGRAM (GOLDEN DIPT)

See Kerry Food & Beverage

KIKKOMAN INTERNATIONAL INC.

NAPA 50 California St., Suite 3600
San Francisco, CA 94111
(415) 956-7750
Debbie Carpenter (ext. 250)
Direct (415) 229-3650
Fax (415) 391-1842
dac@kikkoman.com
NAPA Number: 0297

KING'S COMMAND FOODS INC.

NAPA 7622 S. 188th St.
AFNAF Kent, WA 98032
Tom Corrick
(425) 891-5702
tomc@kingscommand.com
Military Broker: Corporate Chefs
NAPA Number: 0168

KITCHEN SEAFOOD (DBA PASCO BAY SEAFOOD)

NAPA 1804 Turkey Creek Rd.
Plant City, FL 33566
(800) 327-0132 Fax (813) 750-1889
Ben Patterson
benp@kitchenseafood.com
NAPA Number: 0524

KLEMENT'S FOODSERVICE (KLEMENT'S SAUSAGE CO.)

NAPA/ 207 E. Lincoln Ave.
MPA Milwaukee, WI 53207
JSPVP (414) 481-4840 Fax (414) 744-2438
Steve Feye (ext. 243)
feyestev@klements.com
NAPA/MPA Number: 0294

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ALLOWANCE DIRECTORY

CLICK ON COMPANY LOGO TO LINK TO ITS WEBSITE

KOCH FOODS INC.

NAPA 1300 West Higgins Rd.
AFNAF Park Ridge, IL 60068
JSPVP (800) 252-5438 Fax (847) 384-5965
Michael Lazarus (ext. 7819)
(847) 384-5940
miklaz@kochfoods.com
NAPA Number: 0318



KRAFT FOODS GROUP INC.
(The North American grocery business spun off from Kraft Foods Inc., which then changed its name to Mondeléz International)

NAPA/ MPA Three Lakes Dr.
MPA Northfield, IL 60093
AFNAF Joe Kruszewski
JSPVP 601 Ivanhoe Ct.
Chesapeake, VA 23322
(847) 924-2451
joseph.kruszewski@kraftfoods.com
www.kraftfoodservice.com
NAPA/MPA Number: 0001

KRONOS PRODUCTS INC.

NAPA One Kronos Dr.
AFNAF Glendale Heights, IL 60139
JSPVP (800) 621-0099 (224) 353-5353
Dale Donaldson
(817) 370-2279 Fax (817) 370-2289
ddonaldson@kronosfoodsinc.com
Mike Wiabel (ext. 250)
mwiabel@kronosfoodsinc.com
NAPA Number: 0113

• L •

LACTALIS FOODSERVICE

NAPA 2172 S. Park Ave.
AFNAF Buffalo, NY 14220
JSPVP Jeffrey Pugliese
316 Bay Ave.
Huntington, NY 11743
(631) 421-8902 Fax (631) 421-4911
jeffrey.pugliese@lactalis.us
NAPA Number: 0496



LAMB WESTON INC. (A Division of ConAgra)

NAPA/ MPA 8701 West Gage Blvd.
MPA P.O. Box 1900
AFNAF Tri Cities, WA 99302
JSPVP James Kennedy
4529 Mattox Crossing Ct.
Powhatan, VA 23139
Cell (804) 241-6836
james@jamesakennedy.com
www.lambweston.com
NAPA/MPA Number: 0109

LAND O'LAKES

NAPA P.O. Box 64101
AFNAF St. Paul, MN 55164-0101
JSPVP Michael Helm
P.O. Box 131978
Houston, TX 77219
(713) 864-0950 Cell (832) 216-4012
mhelm@landolakes.com
NAPA Number: 0045

LANGER JUICE CO. INC.

NAPA 16194 Stephens Rd.
City of Industry, CA. 91745
(626) 336-3100
Nancy Black
Cell (919) 920-5799
marketconnection12@gmail.com
www.marketconnectionllc.net
NAPA Number: 0569

LA NOVA WINGS

AFNAF 371 West Ferry St.
JSPVP Buffalo, NY 14213
Michael Dentico
(716) 881-3355 Fax (716) 881-3366
michaeld@lanova.com
Michael Ditto
(214) 293-1569
mditto@lanova.com
www.lanovawings.com

LASCO FOODS

NAPA 4553 Gustine Ave.
St. Louis, MO 63116
(314) 832-1906
Robert Koch
Cell (610) 223-7942
rkoch@lascofoods.com
NAPA Number: 0470

LEAHY-IFP (FORMERLY WILLIAM H. LEAHY ASSOCIATES/CARBOTROL) Fruit & Beverage Solutions

NAPA 2350 Ravine Way, Suite 200
Glenview, IL 60025
(847) 904-5250
Joe Arends
(847) 904-5202
jarends@leahy-ifp.com
Josh Martina
D. Stagnaro & Co. Inc.
39 Broad St., Suite 202
Charleston, SC 29401
Office (843) 633-0186 Cell (843) 324-6960
josh@dstagnaro.com
www.leahy-ifp.com
NAPA Number: 0277

LEMON X

NAPA 168 Railroad St.
P.O. Box 20800
Huntington Station, NY 11746
(800) 220-1061 (631) 424-2850
Fax (631) 424-2851
Tom Corcoran (ext. 139)
tcorcoran@lemon-x.com
NAPA Number: 0154

LOVE & QUICHES

NAPA 178 Hanse Ave.
Freeport, NY 11520
(516) 623-8800 (800) 525-5251
Sharon Tortora
(203) 458-2882
stortora@loveandquiches.com
NAPA Number: 0342

LYONS MAGNUS

NAPA 3158 E. Hamilton Ave.
AFNAF Fresno, CA 93702
JSPVP Kelly McDonald
3751 NE Bahia Vista Dr.
Bremerton, WA 98310
(360) 405-0677 Fax (360) 405-0752
Cell (360) 440-1740
kmcdonald@lyonsmagnus.com
www.lyonsmagnus.com
NAPA Number: 0056

• M •

M&M MARS (See Mars Foodservice)

MAJOR PRODUCTS

NAPA 66 Industrial Ave.
Little Ferry, NJ 07643
(201) 641-5555 Fax (201) 329-6175
Daniel DeRose
major@majorproducts.com
NAPA Number: 0372

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ALLOWANCE DIRECTORY

CLICK ON COMPANY LOGO TO LINK TO ITS WEBSITE

MALT-O-MEAL

NAPA P.O. Box 631
JSPVP Northfield, MN 55057
Wes Witmer
P.O. Box 1914
Jasper, GA 30143
Cell (770) 355-9241
jwwitmer@mombrands.com
wes_witmer@malt-o-meal.com
NAPA Number: 0228

MARS FOODSERVICE (UNCLE BEN'S FOODSERVICE)

NAPA 800 High St.
AFNAF Hackettstown, NJ 07840
JSPVP (800) 432-2331
Christopher Hardinger
(610) 662-4605
christopher.hardinger@effem.com
Tara Taylor
(214) 676-1233
tara.taylor@effem.com
NAPA Number: 0020

McCAIN FOODS USA INC.

NAPA/ 2275 Cabot Dr.
MPA Lisle, IL 60532-3653
AFNAF (800) 938-7799 (ext. 4453) (voice mail)
JSPVP Christopher Pomeroy
4648 Kellys Trail
Winston-Salem, NC 27101
Office (336) 734-1615
Cell (336) 414-7601
chris.pomeroy@mccain.com
Catherine Porter
(630) 857-4982
catherine.porter@mccain.com
www.mccainusa.com
NAPA/MPA Number: 0043

MCCORMICK & COMPANY

NAPA Food Service Division B
AFNAF 226 Schilling Cir.
JSPVP Hunt Valley, MD 21031
Sara Foreman
(410) 527-6072 Fax (410) 771-7512
Cell (443) 604-5136
sara_foreman@mccormick.com
NAPA Number: 0038

M.C.I. FOODS

NAPA 13013 Molette Street
Santa Fe Springs, CA 90670
(800) 704-4661 Fax (562) 977-4099
Dan Southard (ext. 306)
dan@mcifoods.com
Chris Hakmiller
Cell (214) 927-6297
chris@mcifoods.com
NAPA Number: 0368

McILHENNY INC.

NAPA 601 Poydras St., Suite 1815
AFNAF New Orleans, LA 70130
JSPVP Anthony Panichelli
108 Waterwillow Rd.
West Chester, PA 19380
(610) 738-8564 Fax (610) 738-8574
apanichelli@tabasco.com
www.tabascofoodservice.com
NAPA Number: 0014

McKEE FOODS CORP.

NAPA 10260 McKee Rd.
Collegedale, TN 37315
(423) 238-7111
Kelley Vande Lune (ext. 24228)
Fax (423) 238-7128
kelley_vandelune@mckee.com
NAPA Number: 0435

MEGAMEX FOODS LLC (FORMERLY AUTHENTIC SPECIALTY FOODS)

NAPA 4340 Eucalyptus Ave.
JSPVP Chino, CA 91710-9705
(714) 385-4500
Jeremy Scuffham (MegaMex Marketing)
Dan Dinner
(860) 930-7018
ddinner@mmxfoods.com
NAPA Number: 0388

MERISANT (BURRY FOODS/EQUAL)

AFNAF 33 North Dearborn St., Suite 200
Chicago, IL 60602
(312) 840-6000
Bill Flynn
(303) 349-5252 (303) 683-8091
bill.flynn@merisant.com
www.merisant.com

MICHAEL ANGELO'S GOURMET FOODS

NAPA/ 200 Michael Angelo Way
MPA Austin, TX 78728
AFNAF (512) 218-3500
JSPVP Tamberly Janke
(512) 917-7991
tjanke@michaelangelos.com
www.michaelangelos.com
NAPA/MPA Number: 0184

MICHAEL FOODS INC. (PAPETTI'S/NORTHERN STAR CO.)

NAPA/ 301 Carlson Pkwy., Suite 400
MPA Minnetonka, MN 55305
AFNAF (952) 258-4000 (800) 328-5474
JSPVP Liz Safi
(410) 472-4559
Cell (410) 629-9783
elizabeth.safi@michaelfoods.com
Kim Bird
1 Grand Ave.
South River, NJ 0882
(732) 967-8586 Fax (952) 258-4279
kim.bird@michaelfoods.com
www.michaelfoods.com
NAPA/MPA Number: 0057

MICHAEL'S COOKIES

NAPA 10635 Scripps Ranch Blvd., Suite D
San Diego, CA 92131
(858) 578-0888 (800) 822-5384
Don Smith
dsmith@michaelscookies.net
dsmith@michaelscookies.com
NAPA Number: 0387

MILITARY FOOD & BEVERAGE SPECIALIST

NAPA 6885 Beach Dr., SW
Ocean Isle Beach, NC 28469
John Nykaza
P.O. Box 36
Orland Park, IL 60462
(708) 460-2580 Fax (708) 460-3980
Cell (708) 267-6267
ati4food@aol.com
NAPA Number: 0227

MINNIE MARIE BAKERY (FORMERLY AWREY'S BAKERIES INC.)

NAPA 12301 Farmington Rd.
AFNAF Livonia, MI 48150
JSPVP (734) 522-1100
Kurt Eddy
kurt.eddy@awrey.com
www.awrey.com
NAPA Number: 0068

MISSION FOODS/MISSION FOODSERVICE

NAPA 1159 Cottonwood Ln., Suite 200
AFNAF Irving, TX 75038
JSPVP Scott Marquardt
Office (813) 907-7887 Cell (813) 340-4786
scott_marquardt@missionfoods.com
Trisha Mullins
Office (972) 232-5005
trisha_mullins@missionfoods.com
www.missionfoodsfc.com
NAPA Number: 0476

MONDELEZ INTERNATIONAL INC. (FORMERLY KRAFT FOODS INC., which spun off its North American grocery business and renamed Kraft Foods Group.)

NAPA/ 100 Deforest Ave.
MPA East Hanover, NJ 07936
AFNAF Bill Himburg
3975 Johns Creek Court, Suite 300
Suwanee, GA 30024
(678) 935-3747 Office
william.himburg@mdlz.com
www.fs-snacks-desserts.com
NAPA/MPA Number: 0560

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ALLOWANCE DIRECTORY

CLICK ON COMPANY LOGO TO LINK TO ITS WEBSITE



MONTEREY MUSHROOMS INC.

NAPA/ 260 Westgate Dr.
MPA Watsonville, CA 95076
AFNAF Larry Marshaus
 2 Hazel St.
 Bonne Terre, MO 63628-0250
 (800) 500-6475 (217) 235-6536 and 6539
 Fax (800) 235-1213
 lmarshaus@montmush.com
 www.montereymushrooms.com
NAPA/MPA Number: 0268

MOO TECHNOLOGIES

NAPA 950 Kent Rd.
 Batavia, OH 45103
 (513) 732-5805
 Frank Lauch
 flauch@isoc.net
NAPA Number: 0459



MRS. T'S PIEROGIES

NAPA/ 600 East Center St.
MPA P.O. Box 606
AFNAF Shenandoah, PA 17976-0606
JSPVP Michael Truax
 Pro Food Solutions
 756 28th St. South
 St. Petersburg, FL 33712
 Cell (724) 831-7575 Fax (727) 322-0583
 mtruax@profoodsolutions.com
 www.pierogies.com
NAPA/MPA Number: 0126

• N •

NATHAN'S FAMOUS HOT DOGS

NAPA 1 Jericho Plaza, 2nd Fl., Wing A
AFNAF Jericho, NY 11753
JSPVP Tara Sullivan
 (516) 338-8500 (ext. 244)
 tsullivan@nathansfamous.com
 6300 NW 31st Ave.
 Ft. Lauderdale, FL 33309
 (954) 973-0055
 Don Perlyn (ext. 21)
NAPA Number: 0507

NATIONAL DELI LLC

NAPA 1630 NW 70th Ave.
 Miami, FL 33126
 (800) 683-9292 Fax (305) 477-4068
 Chris Marriott
 (312) 953-0735
 chris.marriott@nationaldeli.com
NAPA Number: 0415

NATIONAL PASTEURIZED EGGS

NAPA 2963 Bernice Rd.
 Lansing, IL 60438
 (800) 410-7619 (708) 418-8500
 Angie Sanchez (ext. 110)
 asanchez@safeggs.com
NAPA Number: 0352

NATION PIZZA PRODUCTS (CONNIE'S NATURALS)

NAPA 601 East Algonquin Rd.
 Schaumburg, IL 60173
 (847) 397-3320
 Jim Storner
 (630) 580-7211 Cell 630-399-7311
 stornerj@nationpizza.com
NAPA Number: 0513

NATIVE AMERICAN ENTERPRISES LLC

NAPA 230 N. West St.
 Wichita, KS 67203-1203
 (316) 946-5522 Fax (316) 946-5532
 William McGreevy
 buy@nativeamericane.com
NAPA Number: 0396

NEEDHAM INC.

NAPA 1204 Jones St.
 Omaha, NE 68102
 (402) 344-3820 Fax (402) 342-5567
 Bill Needham
 joyce5280@earthlink.com
NAPA Number: 0308

THE NEIL JONES FOOD COMPANY (NORTHWEST PACKING CO.)

NAPA 1701 West 16th St.
 Vancouver, WA 98660
 (800) 543-4356 (360) 696-4356
 Fax (360) 696-3411
 Jon Holt (ext. 1240)
 jonkh@njfc.com
 Mark Mahoney (ext. 181)
 markm@ njfc.com
NAPA Number: 0332



NESTLÉ PROFESSIONAL

NAPA Christopher Gallivan
AFNAF 20 Mundy Ln.
JSPVP Fredericksburg, VA 22405
 (540) 371-8656 Fax (540) 373-0983
 Cell (540) 842-7012
 chris.gallivan@us.nestle.com
 www.nestlefoodservices.com
NAPA Number: 0015

NESTLÉ PROFESSIONAL BEVERAGES (FORMERLY VITALITY FOODSERVICE INC.)

NAPA 400 N. Tampa St., Suite 1500
JSPVP Tampa, FL 33602
 (800) 288-8682
 Doug Hess
 Cell (412) 906-3737
 doug.hess@us.nestle.com
 www.nestleprofessional.com
NAPA Number: 0042

NESTLÉ WATERS NORTH AMERICA

NAPA 900 Long Ridge Rd. Bldg. 2
AFNAF Stamford CT 06902
JSPVP Jackie Owens
 (970) 224-9928 Fax (970) 484-3641
 Cell (970) 219-8131
 jackie.owens@waters.nestle.com
NAPA Number: 0558

NEW CENTURY SNACKS

NAPA 5560 E. Slauson Ave.
 Commerce, CA 90040
 (310) 993-1535
 Sheri Alvandian
NAPA Number: 0564

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NAPA/ 8414 N. 90th St., Suite 103
MPA Scottsdale, AZ 85258
 (480) 595-6872 Fax (480) 595-6873
 Chad Alan
 chad@ngenuity.com
 www.ngenuity.com
NAPA/MPA Number: 0344



NIQI LLC (FORMERLY NANA SERVICES)

NAPA/ 13873 Park Center Rd., Suite 400N
MPA Herndon, VA 20171
 (253) 529-4404
 Rachel McClanahan
 (206) 300-5733
 rachel.mcclanahan@niqilc.com
NAPA/MPA Number: 0401

NONG SHIM AMERICA INC.

NAPA 12155 Sixth St.
 Rancho Cucamonga, CA 91730
 (909) 481-3698 Fax (909) 481-3693
 Skyler LeBreton
 slebreton@nongshimusa.com
NAPA Number: 0399

NORTHWEST PACKING CO.

See The Neil Jones Food Company

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ALLOWANCE DIRECTORY

CLICK ON COMPANY LOGO TO LINK TO ITS WEBSITE

NUCHOICE FOODS INC.

NAPA/ 4553A S. Westmoreland Rd.
MPA Dallas, TX 75237-1015
JSPVP (214) 339-7238 (877) 879-7238
 Fax (214) 339-7243
 George Carter
 Cell (214) 914-9307
 gcarter@nuchoicefoods.com
NAPA/MPA Number: 0405

NUTRIOM LLC

NAPA/ 3145 Hogum Bay Rd. N.E.
MPA Lacey, WA 98516
 (360) 413-7269 Fax (360) 413-7288
 Raul Gonzalez (ext. 109)
 rgonzalez@nutriom.com
 Military Broker: Bay to Bay Foodservice
 Judy Chernesky
 Cell (757) 580-5915
 judy@baytobayfoodservice.com
 www.nutriom.com
NAPA/MPA Number: 0334



OCEAN DIRECT

NAPA/ 12624 Daphne Ave.
MPA Hawthorne, CA 90250
 (323) 418-1200 Fax (323) 927-1600
 Pat Melendy (ext. 343)
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 pmelendy@oceandirect.com
NAPA/MPA Number: 0300

OCEAN SPRAY CRANBERRIES INC.

NAPA One Ocean Spray Dr.
AFNAF Lakeville-Middleboro, MA 02349
JSPVP (508) 946-1000
 Howard Williams
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 Lutz, FL 33558
 (813) 926-3172 Cell (813) 495-2024
 hwilliams@oceanspray.com
NAPA Number: 0139

OLD LYME GOURMET INC. (DBA DEEP RIVER SNACKS)

NAPA P.O. Box 373
 Old Lyme, CT 06371
 (860) 434-7347 Fax (860) 434-7512
 Gary Garland
 Cell (267) 307-5335
 ggarland@deep riversnacks.com
NAPA Number: 0555

OLD NEIGHBORHOOD FOODS

NAPA 37 Waterhill St.
AFNAF Lynn, MA 01905
 (781) 595-1557
 Andrew Demakes
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 ademakes@thintrim.com
NAPA Number: 0559

OMNI CUSTOM MEATS INC.

NAPA/ 151 Vanderbilt Ct.
MPA Bowling Green, KY 42103
 (270) 796-6664 Fax (270) 796-5977
 Curtis Sullivan (ext. 11)
 curt@omnimeats.com
NAPA/MPA Number: 0390

ONE SOURCE NUTRITIONS LLC

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 High Springs, FL 32655
 (386) 454-8416 Fax (386) 454-8415
 Kyle Knight
 Cell (352) 514-2133
 kyle.knight@1sourcenutrition.com
NAPA Number: 0543

OREGON FREEZE DRY INC.

NAPA/ 525 SW 25th Ave.
MPA Albany, OR 97321
 (541) 926-6001
 John Ostrin
 (541) 967-6510 Fax (541) 812-6601
 john.ostrin@dfd.com
NAPA/MPA Number: 0410

• P •

PAR-WAY TRYSON CO.

NAPA/ 107 Bolte Ln.
MPA St. Clair, MO 63077
JSPVP (800) 642-0088 Fax (636) 629-1330
 Deborah Poquette
 P.O. Box 856
 Timpson, TX 75975
 (936) 254-9907 Fax (866) 779-4738
 debp@parway.com
 Judy Chernesky
 Cell (757) 580-5915
 judy@baytobayfoodservice.com
 www.parwaytryson.com
NAPA/MPA Number: 0107

PENOBCOT MCCRUM

NAPA/ 28 Pierce St.
MPA Belfast, ME 04915
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 Barry McCrum
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 Mars Hill, ME 04758
 Cell (207) 227-3291 Fax (207) 227-3291
 bdmccrum@msn.com
NAPA/MPA Number: 0453



PEPSICO FOODSERVICE & VENDING SALES

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MPA Chicago, IL 60610
AFNAF PepsiCo Military Foodservice &
JSPVP Vending Sales
 700 Anderson Hill Rd., Mail Drop 426
 Purchase, NY 10577
 (914) 253-2713 Fax (914) 249-8280
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 Davenport, IA 52803
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 denise.passarella@pepsi.com
 Represented by Dunham & Smith, OCONUS
 www.pepsico.com
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NAPA/MPA Number: 0070

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ALLOWANCE DIRECTORY

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PERDUE FOODS LLC

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carrie.catlin@perdue.com
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Military Broker: Corporate Chefs LLC
www.perduefoodservice.com/military
NAPA/MPA Number: 0060



PILGRIM'S PRIDE FOOD SERVICE (DBA PIERCE CHICKEN)

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www.poultry.com
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AFNAF Cherry Hill, NJ 08003
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NAPA Number: 0048

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PORTION PAC INC. (A DIVISION OF H.J. HEINZ) *See H.J. Heinz*

PROCTER & GAMBLE
JSPVP 2 P&G Plaza TN5 – PGP Trade Funds
Cincinnati, OH 45202
Lisa Morgan
(513) 698-7764
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www.pgbrands.com

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Orange, CA 92867
(714) 282-7889
Lee Greville
info@intellibev.com
NAPA Number: 0529

PROVIMI FOODS INC.

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(920) 833-6861 (800) 833-8325
Daniel Schober
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dschober@provimifoods.com
www.provimifoods.com
NAPA Number: 0520

• Q •

QIMIQ GMBH (REPRESENTED BY ATLANTA FOODS INTERNATIONAL)

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Atlanta, GA 30303
(404) 688-1315 Fax (404) 233-6637
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www.qimiq.us
NAPA Number: 0522

QUAKER FOODSERVICE *See Pepsico Foodservice*

QUAKER STEAK & LUBE (QS) SAUCES
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Sharon, PA 16146
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Laurie Biblis
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QUALITY STAR PRODUCTS LTD

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Garland, TX 75042
(972) 272-8079 Fax (972) 276-2512
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sam@qualitystarproducts.com
NAPA Number: 0565

• R •

R&T CONSULTING INC.

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rodepj@msn.com
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RALCORP FROZEN BAKERY PRODUCTS *(See Conagra Foods)*

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NAPA/MPA Number: 0252

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NAPA/MPA Number: 0417

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Greg Vandergriff
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NAPA Number: 0159

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ALLOWANCE DIRECTORY

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REMBRANDT FOODS

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www.rembrandtfoods.com

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Clinton Sledge
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www.renmanfoods.com
NAPA: 0546

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AFNAF Beaverton, OR 97006
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jackc@resers.com
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www.rpq.biz
NAPA/MPA Number: 0191



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AFNAF Tony Murphy
JSPVP 179 Hammers Glen Dr.
Homer, GA 30547
Cell (706) 380-6528
tmurphy@rich.com
NAPA Number: 0262
MPA Number: 0142

RUPRECHT COMPANY

NAPA 1301 Allanson Rd.
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(312) 829-4100
NAPA Number: 0575

ROCHESTER MEAT COMPANY

AFNAF 1825 7th Street NW
Rochester, Minn. 55901
(800) 666-9221 (507) 529-4700
Butch Steakley
Cell (901) 634-4006
butch.steakley@rochestermeat.com
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rich.blay@rochestermeat.com
www.rochestermeat.com



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JSPVP Nick Ledanski
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nickledanski@rosepacking.com
www.rosepacking.com
NAPA/MPA Number: 0077

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bdavidson@rosina.com
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ROTELLA'S ITALIAN BAKERY INC.

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AFNAF (800) 759-0360 (402) 592-6600
JSPVP Fax (402) 331-0245
Renee Freeman (ext. 1144)
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Adrian Simmons
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bmarshall@marketsmartinc.com
Crystal-Geyser/CG Roxane
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jnelson@croxane.com

ROYAL CUP COFFEE

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Birmingham, AL 35217
(800) 366-5836 Fax (205) 271-6076
Steve Hartman
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shartman@royalcupcoffee.com
www.royalcupcoffee.com

RUIZ FOOD PRODUCTS INC.

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AFNAF Dinuba, CA 93618
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Edward Shabaz
1211 Sheffield Ln.
Glenview, IL 60025
(847) 486-0899 Fax (847) 512-0935
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NAPA Number: 0259

RUPARI FOOD SERVICES

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South Holland, IL 60475
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prossi@rupari.com
NAPA Number: 0568

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ALLOWANCE DIRECTORY

CLICK ON COMPANY LOGO TO LINK TO ITS WEBSITE

• S •

S&D COFFEE INC.

NAPA 300 Concord Pkwy. South
Concord, NC 28027
(800) 933-2210 Fax (800) 950-4378
Justin McDaniel
Cell (704) 425-9947
mcdanielj@sndcoffee.com
www.sndcoffee.com
NAPA Number: 0289

S&K INDUSTRIES/ABUELITA MEXICAN FOOD PRODUCTS

NAPA 9209 Enterprise Ct.
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Eugene F. Suarez Sr.
Steve Dill
office@abuelita.com
NAPA Number: 0214

SADLER'S SMOKEHOUSE

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Connie Phenicie
(936) 273-3229
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SAMBAND OF ICELAND

See Icelandic USA Inc.

SARA LEE BAKERY

See Sara Lee Foodservice

SARA LEE FOODSERVICE (A DIVISION OF TYSN FOODS)

NAPA/ 400 S. Jefferson St.
MPA Chicago, IL 60607
AFNAF Paul L. Simmons (CW5 ret.)
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SARA LEE REFRIGERATED FOODS

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(A Division of Tyson Foods)

SCA TISSUE NORTH AMERICA LLC

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Cincinnati, OH 45208
Office (513) 871-0662
Cell (513) 382-8095
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SCHREIBER FOODS INC.

NAPA 400 N. Washington St.
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Larry Skagen
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Office (949) 388-2758
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NAPA Number: 0403

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Melinda Gerlach
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Marsha Rose
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www.schwansfoodservice.com
NAPA/MPA Number: 0006

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john_garlinghouse@seaboardfoods.com
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Cell (801) 209-2418
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NAPA Number: 0098

SEAPACK SHRIMP & SEAFOOD CO. (FORMERLY RICH-SEAPAK GROUP)

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AFNAF St. Simons Island, GA 31522-0270
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Jody Joiner
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jjoiner@rich.com
Nancy Dobrenic
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www.seapak.com
NAPA Number: 0142



SEA WATCH INTERNATIONAL LTD.

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Easton, MD 21601-7004
(410) 822-7500 Fax (410) 822-1266
Crystal Meyer
(609) 468-1655
crystal@sealiam.com
www.seawatch.com

SELIM'S DONER PRODUCTS

JSPVP Ronald Christoffers
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SEVIROLI FOODS INC.

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www.shastafoodservice.com
NAPA Number: 0288

SIGNATURE BREADS

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AFNAF Chelsea, MA 02150
JSPVP (888) 602-6533
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www.signaturebreads.com
NAPA Number: 0037

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ALLOWANCE DIRECTORY

CLICK ON COMPANY LOGO TO LINK TO ITS WEBSITE

SIMPLY FRESH FRUIT

NAPA 472 Ridge Meade Dr.
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NAPA Number: 0055

SIOUX HONEY ASSOCIATION

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NAPA Number: 0519

SIX POINTS INC.

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Tate Johnson
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Cell (402) 730-4221 (402) 499-0015
tjohnson@sixpoints.com
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NAPA Number: 0348

SMITHFIELD FARMLAND SALES CORP

NAPA Jerry Lamb
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JSPVP jerry.lamb@sf-fl.com
Roger L. Walker
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Cell (229) 485-8811
Office (229) 599-6144 Fax (229) 559-6188
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NAPA Number: 0025 and 0454

SMITHFIELD FOODSERVICE GROUP (See Smithfield Farmland)

SMITHFIELD PACKING (See Smithfield Farmland)

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(315) 732-5125
Lauren Bates (ext. 246)
lauren@smithpacking.com
NAPA Number: 0466



SMUCKER FOODSERVICE INC.

NAPA One Strawberry Ln.
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JSPVP (330) 682-3000
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7328 N. Oakland Ave.
Kansas City, MO 64158
Cell (816) 510-4492 Office (816) 781-1872
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Theresa Lyon
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www.smuckers.com
NAPA Number: 0034

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Hanover, PA 17331
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SPARTANBURG MEAT PROCESSING CO. INC.

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Fax (864) 574-2208
JoAnne LaBounty
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NAPA Number: 0376

THE SQWINCHER CORP.

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NAPA Number: 0444

STAMPEDE MEAT INC.

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NAPA Number: 0458

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Neal Smith
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sales@hws-inc.com
www.hws-inc.com
NAPA Number: 0562

STAR FOODSERVICE INC.

(See Ga Food Service Inc.)

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NAPA/MPA Number: 0427

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NAPA Number: 0295

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(877) 526-7748
Fax (951) 784-5801
Eileen Bearer
ebearer@sternocandlelamp.com
Kathy Sutton, southern regional
sales manager
(940) 365-5913 Fax (940) 365-5978
ksutton@sternocandlelamp.com
www.sterno.com

STOCK POT (See Campbell Soup Co.)

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ALLOWANCE DIRECTORY

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• T •

STOREHOUSE FOODS LLC

NAPA 22431 Antonio Pkwy., Suite 165
(949) 636-0909 Fax (949) 709-3029
Rancho Santa Margarita, CA 92679
Yvonne Williams
yvonne@storehousefoods.com
NAPA Number: 0541

STRATAS FOODS (FORMERLY ACH)

NAPA/ MPA 7130 Goodlett Farms Pkwy., Suite 200
Memphis, TN. 38016
AFNAF (888) 404-1004
JSPVP Bill Egger
(817) 927-2895 Cell (817) 999-0599
begger@stratasfoods.com
David Betts
(817) 683-1035
dbetts@stratasfoods.com
NAPA/MPA Number: 0486

STRATEGIC CULINARY INNOVATIONS

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Cumming, GA 30041
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Jacob Dingle (ext. 1313)
jacob@bluemountain.bz

SUGAR FOODS CORP.

NAPA 950 3rd Ave., 21st Floor
New York, NY 10022-2705
Rich Ticknor
(212) 753 6900 (Fax) (212) 753 6900
rticknor@sugarfoods.com
Michael Hannigan
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Broomall, PA 19008
142 Brookside Rd.
Newtown Square, PA 19073
(610) 325-0350 Fax (610) 325-0360
mhannigan@sugarfoods.com
www.sugarfoods.com
NAPA Number: 0105

SUNNY FRESH FOOD PRODUCTS (See Cargill Foods Company)

SUNOPTA

NAPA/ MPA 7301 Ohms Ln.
Edina, MN 55439
AFNAF (952) 820-2518 Fax (952) 835-1991
Linda Wayne
(507) 456-2417
linda.wayne@sunopta.com
www.sunopta.com
NAPA/MPA Number: 0380

SUN RICH FRESH FOODS INC.

NAPA 425 Gateway Dr.
JSPVP Reading, PA 19601
22151 Fraserwood Way
Richmond, B.C., Canada V6W 1J5
(604) 244-8800 Fax (604) 244-8811
Theresa Makelki (ext. 4688)
Cell (604) 250-5515
theresam@sun-rich.com
NAPA Number: 0492

SUNRISE FOODS INC.

NAPA/ MPA 3120 Valleyview Dr.
Columbus, OH 43204
Paul Quintavalla
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Broomall, PA 19008
(610) 356-4050 Fax (610) 356-5002
Cell (484) 343-8560
iconfirst@aol.com
NAPA/MPA Number: 0345

SUPER BAKERY INC.

NAPA/ MPA 5700 Corporate Dr., Suite 455
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Giuseppe Harris
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Mount Holly, NJ 08060
(800) 969-7730 Fax (609) 261-7530
Cell (609) 668-4418
zep.superbakery@gmail.com
NAPA/MPA Number: 0218

SUPERIOR FOODS INC.

NAPA 275 Westgate Dr.
Watsonville, CA 95076
(831) 728-3691
Nickoli "Nick" Pengelly
npengelly@superiorfoods.com
NAPA Number: 0577

SUPHERB FARMS

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(209) 633-3600 Fax (209) 633-3644
Michael Banks
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mbanks@supherbfarms.com
www.supherbfarms.com

SWEET LEAF TEA

AFNAF Scott Witucki
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scott@sweetleaftea.com
www.sweetleaftea.com

SWEET STREET DESSERTS INC.

NAPA/ MPA 722 Hiesters Ln.
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JSPVP Richard Rubel Jr.
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rich.rubel@sweetstreet.com
Tony Schaffer
(561) 289-3688
tonys@sweetstreet.com
www.sweetstreet.com
NAPA/MPA Number: 0253

TAMPA MAID FOODS

AFNAF 1600 Kathleen Rd.
JSPVP Lakeland, FL 33805
(800) 237-7637 (863) 687-4411
Mario Pullara (ext. 1347)
mpullara@tampamaid.com
www.tampamaid.com

TASTE TRADITIONS

NAPA/ MPA 9097 F St.
AFNAF Omaha, NE 68127
(402) 339-7000 Fax (402) 339-1597
Joan Suter
joansuter@tastetraditions.com
Lewis Marshall
(813) 763-6495
lewismarshall@tastetraditions.com
www.manta.com
NAPA/MPA Number: 0260

TETON VALLEY RANCH LLC

NAPA 40 North 400 West
Blackfoot, ID 83221
(888) 785-5897 Fax (208) 785-4873
John Kerr
jkerr@gotspuds.com
NAPA Number: 0497

TIM'S CASCADE SNACKS (A Division of Pinnacle Foods)

NAPA 1150 Industry N.
Algona, WA 98001
(253) 833-0255
Kellie Myler
(206) 659-2217 Fax (253) 939-9411
kellie.myler@pinnaclefoods.com
NAPA Number: 0549

TONE'S BROTHERS INC./ ACH FOOD COMPANIES

NAPA 2301 SE Tones Dr.
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JSPVP Lisa Russell
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Ankeny, IA 50021
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Cell (515) 229-2875
lrussell@achfood.com
Peter Riga
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priga@achfood.com
www.durkee.com
NAPA Number: 0036

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ALLOWANCE DIRECTORY

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TRIDENT SEAFOODS CORP.

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MPA Seattle, WA 98107-4000
AFNAF (206) 783-3818 (800) 426-5490
JSPVP Fax (206) 782-7195
 Brian Head
 Cell (206) 949-4700
 bhead@tridentseafoods.com
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TROPICANA (See Pepsico)



T.W. GARNER FOODS CO. (TEXAS PETE)

NAPA 4045 Indiana Ave. (27105)
AFNAF P. O. Box 4329
JSPVP Winston-Salem, NC 27105-4329
 (336) 661-1550
 Dan Plunkett
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 Hamburg, NY 14075
 Cell (716) 913-7516
 (336) 714-2167 Fax (716) 312-0655
 dplunkett@twgarner.com
 www.texaspetefoodservice.com
NAPA Number: 0378



TYSON FOODS INC.

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JSPVP worldwide
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 Cell (918) 576-1586
 scott.bartlett@tyson.com
 Jim Bob Spencer, military sales manager
 jim.bob.spencer@tyson.com
 (479) 290-5740 (800) 424-4253
 Cell (479) 200-3924
 www.tysonfoodservice.com
NAPA/MPA Number: 0013

• U •

UNCLE BEN'S *See Mars Foodservice*



UNILEVER FOOD SOLUTIONS

NAPA/ 2200 Cabot Dr.
MPA Lisle, IL 60532
AFNAF Joe Renta
JSPVP 195 Fox Grape Ln.
 Alpharetta, GA 30022
 (770) 993-2242 Fax (770) 552-1466
 (678) 360-2981
 joe.renta@unilever.com
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NAPA/MPA Number: 0095

UNILEVER ICE CREAM

AFNAF Joe Paschetto
JSPVP (413) 205-8914
 joe.paschetto@unilever.com

UNO FOODS INC.

NAPA 180 Spark St.
AFNAF Brockton, MA 02302
 (617) 218-5464
 Jeff Keating
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 Cell (857) 719-1184
 jeff.keating@unos.com
 www.unofoods.com
NAPA Number: 0531

UPSTATE NIAGARA COOPERATIVE INC.

NAPA 25 Anderson Rd.
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 pmcgough@upstatenagara.com
NAPA Number: 0510

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 Claude Booker
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• V •

V20 FOODS LLC

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 Mike Vanee
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 mikevanee@vaneefoods.com
NAPA Number: 0197

Ventura Foods™

VENTURA FOODS

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JSPVP Larry Kapp
 Cell (858) 692-1878 Fax (858) 675-7678
 lkapp@venturafoods.com
 www.venturafoods.com
NAPA/MPA Number: 0442

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VIKING SEAFOODS INC. (See High Liner Foods)

• W •

WAMPLER'S FARM SAUSAGE CO.

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tedjr@wamplersfarm.com
NAPA Number: 0419

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John Richards
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Cell (757) 438-1436
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Michelle McGillivray
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AFNAF Concord, MA 01742
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WESTMINSTER CRACKER CO.

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Broomfield, CO 80021
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Cell (412) 334-7538
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www.whitewavefoodservice.com
NAPA Number: 0446

WHOLESALE HARVEST BAKING, A DIVISION OF GROUPO BIMBO (FORMERLY MAPLE LEAF BAKERY)

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AFNAF Des Plaines, IL 60018
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Bob Omarra
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• X, Y, Z •

YOCREAM INTERNATIONAL INC. (See Dannon Co. Inc.)